

Nestle / Ralston Purina Announcement

PRNewswire

Mr. Mario Corti, Executive Vice President and Chief Financial Officer of Nestle SA, will be announcing and discussing this morning the above during a teleconference. The details are as follows:

Date: Tuesday, January 16, 2001 Time: 9:00am EST

To participate in the above telephone conference please dial the following number 5 to 10 minutes before the start time and ask to be connected to the 'Nestle / Ralston Purina' call. Once connected, please hold the line for the conference to begin:

Dial In Number: (913) 981-5509

Following the presentation, there will be an opportunity for the teleconference participants to ask questions. A replay of today's U.S. teleconference will be available one hour after its conclusion by dialing (719) 457-0820 followed by the access code 599163. This replay will be available for the next 24 hours.

A press release on the announcement is attached and has been posted on the Nestle website at <http://www.nestlepress.com/>. The slides giving the key financial information will also be available at that time. Click on 'All About Nestle' and follow the link to 'latest news releases'.

Investors will also have the opportunity to listen to the live conference call over the Internet through Investor Broadcast Networks' VCall website, located at <http://www.vcall.com/>. To listen to the live call, please go to the website at least 15 minutes early to register, download and install any necessary (free) audio software. For those who cannot listen to the live broadcast, a replay will be available on the VCall website approximately one hour after the call has ended and will be available for 90 days as an archive.

The call can also be accessed from the Investor Presentations page of the IR section of the Nestle website <http://www.nestle.com/> > Investor Relations > Investor Presentations. The graphical presentation used for the Nestle conference call will be available at the same address.

Nestle will host a separate conference call for the European investment community at 10 a.m. Central European time (4 a.m. EST). To join this call, you may dial 44 (20) 8288 4459, followed by the access code 643 922. A replay of this call will be available for the next 24 hours on (703) 736 7336, access code 643 922.

On Wednesday, January 17, 2001, Mr. Peter Brabeck-Letmathe, Chief Executive Officer of Nestle SA, will also be hosting an Analyst Presentation in Zurich to discuss the above announcement. He will be accompanied by:

- Mr Mario A. Corti, Executive Vice-President, Chief Financial Officer, Nestle SA;
- Mr. Carlos E. Represas, Executive Vice President, United States, Canada, Latin America, Nestle SA;
- Mr Joe Weller, Chairman & Chief Executive Officer, Nestle USA;
- Mr W. Patrick McGinnis, Chief Executive Officer and President Ralston Purina Company.

The details are as follows:

Time: 11:45 a.m. (Swiss time) - Reception and Cocktail
12 noon - Presentation

Venue: Haus zum Ruden
Limmatquai 42
8001 Zurich

For those who are unable to attend the Analyst Presentation, a simultaneous telephone conference will also take place. The details are as follows:

Date: Wednesday, January 17, 2001

Time: 06.00 am US (EST) / 11.00 am GMT / 12 noon Swiss time

Dial In Numbers Europe and UK: +44 (0)20 8240 8242
US: + (303) 267-1002

Please dial the above numbers 5/10 minutes before the start time and ask to be connected to Nestle call.

Investors will also have the opportunity to listen to the live conference call over the Internet through Investor Broadcast Networks' VCall website, located at <http://www.vcall.com/>. To listen to the live call, please go to the website at least 15 minutes early to register, download and install any necessary (free) audio software. For those who cannot listen to the live broadcast, a replay will be available on the VCall website approximately one hour after the call has ended and will be available for 90 days as an archive.

The call can also be accessed from the Investor Presentations page of the IR section of the Nestle website <http://www.nestle.com/> > Investor Relations > Investor Presentations. The graphical presentation used for the Nestle conference call will be available at the same address.

U.S. participants unable to join the presentation live can dial (703) 736 7336, and then press access code 643 922 to be connected to a replay. A taped recording of the Analysts Presentation will be available after the conclusion of the presentation until close of business on Friday, January 19.

If you have any further questions, please call John McNerney or Melissa Payne-Smith at Citigate Dewe Rogerson (212) 688-6840. In London, you may call Heidi Gibbs or Katie Harding at Citigate Dewe Rogerson London, on Telephone: +44 (0)20 7638 9571.

To confirm your participation, please complete the reply sheet and return via fax or e-mail.

Nestle S.A. - U.S. Conference Call / Analyst Meeting Reply Form
Tuesday, January 16, 2001 at 9:00 a.m. (EST)
Wednesday, January 17, 2001 at 6:00 a.m. (EST)

Tuesday 9 am Conference Call	Wednesday 6am Analyst Meeting
Dial-in Number: (913) 981-5509	Dial-in Number: (303) 267-1002
Replay Number: (719) 457-0820	Replay Number: (703) 736-7336
Access Code: 599163	Access Code: 743922

NAME:
COMPANY:
TITLE:
TEL:
FAX:
E-MAIL:

Please indicate your area of specialization:
-- Portfolio Manager
-- Equity Analyst - Sell-side
-- Equity Analyst - Buyside

- Institutional Sales
- Other

Please indicate which sector(s) and geographic regions you follow:

- Food
- Europe
- Other (Please indicate)
- Specific countries (Please list)

- I will participate in the Tuesday conference call
- I will not participate in the Tuesday conference call
- I will join the Wednesday analyst meeting in Zurich
- I will be replaced by

Name:

Title:

- I prefer to receive information on Nestle by (Please circle one)

Fax E-mail Mail

- Please delete my name from your distribution list.

Please return this form via fax to:

Melissa Payne-Smith
Citigate Dewe Rogerson
Fax Number: (212) 838-3393
Phone Number: (212) 688-6840

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SOURCE: Nestle SA
