

10 Best New-Car Deals for June 2018 According to Kelley Blue Book

IRVINE, Calif., June 8, 2018 /PRNewswire/ -- From smart SUVs and compact cars to fun-to-drive luxury models, this month's 10 Best deals run the gamut. The expert editors at Kelley Blue Book have compiled a list of their [top 10 lease, financing and cash back deals for new models](#) available through June 2018 to help car buyers narrow down their summer shopping list.



"Even though we're halfway through the year, some dealers have plenty of 2017 models they're eager to move off the lot. And that's on top of the great deals on 2018 models," said Allyson Harwood, associate editor for Kelley Blue Book. "There are many leases for under \$250 per month -- including one for less than \$100 a month -- and four offers of at least \$4,000 cash back. At the top of the list is a sporty, refined upscale sedan."

Below are the Kelley Blue Book editors' picks for standout new-car lease, financing and cash back deals, all available at least through July 2, 2018:

Kelley Blue Book's 10 Best New-Car Deals for June 2018

Lease Deals¹

Rank	Year	Make	Model	MSRP ²	Kelley Blue Book [®] Fair Purchase Price ³	Lease Term (months)	Monthly Payment ⁴	Amount Due at Signing
1	2018	Acura	ILX	\$29,095	\$25,604	36 months	\$199	\$2,499 down
3	2018	Infiniti	Q50	\$39,545	\$33,926	39 months	\$279	\$3,899 down
4	2018	Jeep	Compass	\$25,390	\$23,930	24 months	\$99	\$3,499 down
5	2018	Subaru	Impreza	\$19,355	\$18,192	36 months	\$135	\$1,979 down
8	2017	Hyundai	Santa Fe	\$31,750	\$29,127	36 months	\$289	\$1,749 down
9	2018	Nissan	Rogue	\$25,775	\$24,053	36 months	\$199	\$2,699 down

Cash Back, Financing Deals

Rank	Year	Make	Model	MSRP ²	Kelley Blue Book [®] Fair Purchase Price ³	Cash Back or Financing Deal ⁵
2	2018	Ford	Focus	\$20,120	\$18,725	\$4,000 cash back
6	2017	Hyundai	Veloster	\$18,985	\$17,760	\$4,000 cash back

7	2017	Buick	Encore	\$25,290	\$23,312	1.9% financing plus \$4,000 cash back
10	2018	Toyota	Avalon	\$34,385	\$30,713	\$5,000 cash back

¹Certain restrictions and requirements may apply.

²MSRP is Manufacturer's Suggested Retail Price.

³The Kelley Blue Book® Fair Purchase Price (FPP) is updated weekly to show shoppers what others have been paying for this car recently. FPP data in chart was sourced from KBB.com on 6/5/18. Tax, title, license extra.

⁴Monthly payment assumes 60 months at default APR 3.5%, unless otherwise noted.

⁵Purchase payments assume cash back applied as down payment.

*Offers can vary by region, so check manufacturers website for availability and details before visiting a dealer.

To see KBB.com's full coverage of the Best Car Deals of the Month, including editorial comments about each new model, specific deal expiration dates, vehicle photography, pricing details and full editorial reviews, please visit <https://www.kbb.com/car-reviews-and-news/top-10/best-car-deals/2000008547/>.

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