

# 10 Best New-Car Deals For October 2017 By KBB.com

IRVINE, Calif., Oct. 13, 2017 /PRNewswire/ -- As automakers begin introducing new 2018 models, you can snag a great deal on their 2017 counterparts. The expert editors at [Kelley Blue Book](#) have compiled a list of their [top 10 lease, financing and cash back deals for new models](#) available through October 2017, with at least half of the spots devoted to leases under \$200 per month and several cash back offers exceeding \$4,000.



## Kelley Blue Book

"With the sell-down season in full effect, those shopping for deals can see considerable savings on 2017 models before the year's end," said Jason Allan, managing editor for Kelley Blue Book's KBB.com. "October's list of vehicles includes some of the best-selling vehicles of 2017, along with several cars from our [10 Most Awarded Brands](#)."

Below are the KBB.com editors' picks for standout new-car lease, financing and cash back deals, all available at least through October 31, 2017:

### KBB.com 10 Best New-Car Deals of the Month – October 2017

#### Lease Deals<sup>1</sup>

Rank	Year	Make	Model	MSRP <sup>2</sup>	Kelley Blue Book® Fair Purchase Price <sup>3</sup>	Lease Term (months)	Monthly Payment <sup>4</sup>	Amount Due at Signing
2	2017	Nissan	Rogue	\$24,780	\$22,971	36 months	\$199	\$2,709 down
3	2017	Acura	ILX	\$28,940	\$24,903	36 months	\$199	\$2,499 down
5	2017	Honda	Accord	\$24,130	\$21,365	36 months	\$189	\$1,999 down
6	2017	Toyota	Corolla	\$22,550	\$20,617	36 months	\$159	\$1,999 down
7	2017	Toyota	Sienna	\$30,710	\$28,358	36 months	\$279	\$1,999 down
9	2017	Hyundai	Tucson	\$23,650	\$22,486	36 months	\$199	\$2,499 down

#### Cash Back, Financing Deals

Rank	Year	Make	Model	MSRP <sup>2</sup>	Kelley Blue Book® Fair Purchase Price <sup>3</sup>	Cash Back or Financing Deal <sup>5</sup>
1	2017	Ford	Focus	\$19,050	\$18,063	\$4,500 cash back

4	2017	Hyundai	Sonata	\$22,785	\$21,370	\$4,100 cash back
8	2017	Jeep	Cherokee	\$26,740	\$25,160	\$5,500 cash back
10	2017	Ford	Expedition	\$48,320	\$45,247	\$7,500 cash back

<sup>1</sup>Certain restrictions and requirements may apply.

<sup>2</sup>MSRP is Manufacturer's Suggested Retail Price.

<sup>3</sup>The Kelley Blue Book<sup>®</sup> Fair Purchase Price (FPP) is updated weekly to show shoppers what others have been paying for this car recently. FPP data in chart was sourced from KBB.com on 9/1/17. Tax, title, license extra.

<sup>4</sup>Monthly payment assumes 60 months at default APR 3.5%, unless otherwise noted.

<sup>5</sup>Purchase payments assume cash back applied as down payment.

\*Offers can vary by region, so check manufacturers website for availability and details before visiting a dealer.

To see KBB.com's full coverage of the Best Car Deals of the Month, including editorial comments about each model, specific deal expiration dates, vehicle photography, pricing details and full editorial reviews, please visit <https://www.kbb.com/car-reviews-and-news/top-10/best-car-deals/2000008547/>.

To discuss this topic, or any other automotive-related information, with a Kelley Blue Book analyst on-camera via the company's on-site studio, please contact a member of the Public Relations team to schedule an interview.

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Founded in 1926, Kelley Blue Book, *The Trusted Resource*<sup>®</sup>, is the vehicle valuation and information source trusted and relied upon by both consumers and the automotive industry. Each week the company provides the most market-reflective values in the industry on its top-rated website [KBB.com](http://KBB.com), including its famous Blue Book<sup>®</sup> Trade-In Values and Fair Purchase Price, which reports what others are paying for new and used cars this week. The company also provides vehicle pricing and values through various products and services available to car dealers, auto manufacturers, finance and insurance companies, and governmental agencies. Kelley Blue Book Co., Inc. is a Cox Automotive<sup>™</sup> brand.

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