

10 Best New-Car Deals For June 2017

By KBB.com

IRVINE, Calif., June 12, 2017 /PRNewswire/ -- To kick off the summer sell-down season, the expert editors at Kelley Blue Book www.kbb.com have compiled a list of their [top 10 lease, financing and cash back deals for new models](#) available this month from a variety of automakers.



Kelley Blue Book

"With many of these offers available through the Fourth of July holiday weekend, this month's list of standout deals provides an even longer opportunity for shoppers to get into the car that best fits their needs," said Jack R. Nerad, executive editorial director and executive market analyst for Kelley Blue Book's KBB.com. "The top deal is one of KBB.com's [10 Coolest Cars Under \\$18,000 for 2017](#), the Volkswagen Jetta, and also featured is the Ford F-150, a three-time Kelley Blue Book [Best Buy](#) Award winner."

Below are the KBB.com editors' picks for standout new-car lease, financing and cash back deals, all available at least through June 30, 2017:

KBB.com 10 Best New Car Deals of the Month – June 2017

Lease Deals¹

Rank	Year	Make	Model	MSRP ²	Kelley Blue Book [®] Fair Purchase Price ³	Lease Term (months)	Monthly Payment ⁴	Amount Due at Signing
1	2017	Volkswagen	Jetta	\$19,815	\$17,231	36 months	\$119/month	\$1,999 down
3	2017	Lexus	CT 200h	\$32,245	\$29,614	36 months	\$249/month	\$1,499 down
5	2017	Toyota	Sienna	\$37,070	\$34,245	36 months	\$289/month	\$1,999 down
7	2017	Ford	F-150	\$42,530	\$38,656	24 months	\$219/month	\$4,219 down
9	2017	Acura	ILX	\$28,940	\$25,531	36 months	\$219/month	\$2,499 down

Cash Back, Financing Deals

Rank	Year	Make	Model	MSRP ²	Kelley Blue Book [®] Fair Purchase Price ³	Cash Back or Financing Deal ⁵
2	2016	Hyundai	Veloster	\$18,835	\$17,530	\$4,000 cash back
4	2017	Jeep	Cherokee	\$26,740	\$25,446	\$5,000 cash back
6	2016	Kia	Forte	\$18,550	\$17,085	\$2,500 cash back
8	2017	Hyundai	Sonata	\$22,785	\$21,363	\$3,350 cash back
10	2017	Ford	Escape	\$26,145	\$24,746	\$3,900 cash back

¹ Certain restrictions and requirements may apply.

² MSRP is Manufacturer's Suggested Retail Price.

³ The Kelley Blue Book[®] Fair Purchase Price (FPP) is updated weekly to show shoppers what others have been paying for this car recently. FPP data in chart was sourced from KBB.com on 6/2/17. Tax, title, license extra.

⁴ Monthly payment assumes 60 months at default APR 3.5%, unless otherwise noted.

⁵ Purchase payments assume cash back applied as down payment.

* Offers can vary by region, so check manufacturers website for availability and details before visiting a dealer.

To see KBB.com's full coverage of the Best Car Deals of the Month, including editorial comments about each model, specific deal expiration dates, vehicle photography, pricing

details and full editorial reviews, please visit <https://www.kbb.com/car-reviews-and-news/top-10/best-car-deals/2000008547/>.

To discuss this topic, or any other automotive-related information, with a Kelley Blue Book analyst on-camera via the company's on-site studio, please contact a member of the Public Relations team to schedule an interview.

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