

10 Best New-Car Deals For November 2017 By KBB.com

IRVINE, Calif., Nov. 9, 2017 /PRNewswire/ -- With the end of the year just around the corner, shoppers can still save on 2017 models. The expert editors at Kelley Blue Book have compiled a list of their [top 10 lease, financing and cash back deals for new models](#) available through November 2017, with several lease deals under \$200 per month and two offers for more than \$5,000 cash back.



"Black Friday isn't the only day in November to get a great deal," said Jason Allan, managing editor for Kelley Blue Book's KBB.com. "Whether you're into low lease payments, big cash-back offers or zero-percent financing, we're here to help you kick off the holidays with a little something for yourself. Topping this month's list of standout deals is the Acura ILX, a sporty little sedan from the top luxury brand in our [2017 5-Year Cost to Own Awards](#)."

Below are the KBB.com editors' picks for standout new-car lease, financing and cash back deals, all available at least through November 30, 2017:

KBB.com 10 Best New-Car Deals of the Month – November 2017

Lease Deals¹

Rank	Year	Make	Model	MSRP ²	Kelley Blue Book® Fair Purchase Price ³	Lease Term (months)	Monthly Payment ⁴	Amount Due at Signing
1	2017	Acura	ILX	\$28,940	\$24,839	36 months	\$199	\$2,499 down
3	2017	Toyota	RAV4	\$25,370	\$23,630	36 months	\$199	\$1,999 down
4	2017	Lexus	IS	\$38,820	\$35,699	36 months	\$299	\$2,999 down
7	2017	Honda	Accord	\$24,130	\$21,362	36 months	\$189	\$1,999 down

Cash Back, Financing Deals

Rank	Year	Make	Model	MSRP ²	Kelley Blue Book® Fair Purchase Price ³	Cash Back or Financing Deal ⁵
2	2017	Hyundai	Sonata	\$22,785	\$21,311	\$3,350 cash back
5	2017	Nissan	Altima	\$23,785	\$21,692	\$3,000 cash back
6	2017	Kia	Sorento	\$27,795	\$26,186	0% financing plus \$1,000 cash back
8	2017	Jeep	Cherokee	\$26,740	\$25,267	\$5,500 cash back
9	2017	Nissan	Rogue	\$24,795	\$22,814	0% financing plus \$2,000 cash back
10	2017	Ford	Taurus	\$30,650	\$29,010	\$6,750 cash back

¹Certain restrictions and requirements may apply.

²MSRP is Manufacturer's Suggested Retail Price.

³The Kelley Blue Book® Fair Purchase Price (FPP) is updated weekly to show shoppers what others have been paying for this car recently. FPP data in chart was sourced from KBB.com on 11/3/17. Tax, title, license extra.

⁴Monthly payment assumes 60 months at default APR 3.5%, unless otherwise noted.

⁵Purchase payments assume cash back applied as down payment.

*Offers can vary by region, so check manufacturers website for availability and details before visiting a dealer.

To see KBB.com's full coverage of the Best Car Deals of the Month, including editorial comments about each model, specific deal expiration dates, vehicle photography, pricing details and full editorial reviews, please visit <https://www.kbb.com/car-reviews-and->

[news/top-10/best-car-deals/2000008547/](https://www.kbb.com/news/top-10/best-car-deals/2000008547/).

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