

10 Best New-Car Deals For November 2015 By KBB.com

In Advance of Black Friday, Kelley Blue Book Picks Top Lease, Financing and Cash Back Deals

IRVINE, Calif., Nov. 13, 2015 /PRNewswire/ -- The experts from Kelley Blue Book www.kbb.com, the only vehicle valuation and information source trusted and relied upon by both consumers and the automotive industry, have assembled their list of the 10 best [lease, financing and cash back deals](#) for new cars available in November 2015 from a variety of auto manufacturers.



"New-car sales were strong in October, and a long list of attractive offers this month should continue to draw shoppers off the fence and into dealer showrooms. Our list of notable November deals includes a wide variety of vehicle types, ranging from practical hatchbacks to premium luxury models, along with several versatile SUVs," said Jack R. Nerad, executive editorial director and executive market analyst for Kelley Blue Book's KBB.com. "The Lexus GS luxury sedan has been enhanced for 2016, but the 2015 model takes the top spot on our list with an impressive lease offer."

Below are the KBB.com editors' picks for standout new-car lease, financing and cash back deals, all available at least through November 30, 2015:

KBB.com 10 Best New Car Deals of the Month – November 2015

Lease Deals¹

Rank	Year	Make	Model	MSRP ²	Kelley Blue Book® Fair Purchase Price ³	Lease Term (months)	Monthly Payment	Amount Due at Signing
1	2015	Lexus	GS 350	\$49,540	\$45,280	36	\$409/month	\$1,999 down
3	2016	Acura	ILX	\$30,820	\$27,760	36	\$229/month	\$2,499 down
5	2015	Buick	Encore	\$24,990	\$23,678	24	\$175/month	\$1,675 down
6	2015	Volkswagen	Tiguan	\$27,120	\$23,659	36	\$179/month	\$2,499 down
7	2015	Infiniti	Q50	\$40,905	\$35,968	39	\$309/month	\$3,499 down
9	2015	Ford	Flex	\$32,995	\$30,619	36	\$219/month	\$3,739 down

Cash Back, Financing Deals

Rank	Year	Make	Model	MSRP ²	Kelley Blue Book® Fair Purchase Price ³	Cash Back or Financing Deal ⁵
2	2015	Nissan	Leaf	\$29,860	\$26,886	\$5,000 cash back + 0% financing for 60 months
4	2015	Hyundai	Veloster	\$18,725	\$17,573	\$3,500 cash back
8	2015	Hyundai	Sonata	\$21,975	\$20,562	\$1,750 cash back + 0% financing for 60 months
10	2015	Dodge	Dart	\$19,995	\$18,619	\$3,000 cash back

¹Certain restrictions and requirements may apply.

²MSRP is Manufacturer's Suggested Retail Price.

³The Kelley Blue Book® Fair Purchase Price (FPP) is updated weekly to show shoppers what others have been paying for this car recently. FPP data in chart was sourced from KBB.com on November 5, 2015. Tax, title, license extra.

⁴Monthly payment assumes 60 months at default APR 3.5%, unless otherwise noted.

⁵Purchase payments assume cash back applied as down payment.

To see KBB.com's full coverage of the Best Car Deals of the Month, including editorial comments about each model, specific deal expiration dates, vehicle photography, pricing details and full editorial reviews, please visit <http://www.kbb.com/car-reviews-and-news/top-10/best-car-deals/2000008547/>.

To discuss this topic or any other automotive-related information with a Kelley Blue Book analyst on-camera via the company's on-site studio, please contact a member of the Public Relations team to book an interview.

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About Kelley Blue Book (www.kbb.com)

Founded in 1926, Kelley Blue Book, *The Trusted Resource*®, is the only vehicle valuation and information source trusted and relied upon by both consumers and the automotive industry. Each week the company provides the most market-reflective values in the industry on its top-rated website KBB.com, including its famous Blue Book® Trade-In Values and Fair Purchase Price, which reports what others are paying for new and used cars this week. The company also provides vehicle pricing and values through various products and services available to car dealers, auto manufacturers, finance and insurance companies, and governmental agencies. Kelley Blue Book's KBB.com ranked highest in its category for brand equity by the 2015 Harris Poll EquiTrend® study and has been named Online Auto Shopping Brand of the Year for four consecutive years. Kelley Blue Book Co., Inc. is a Cox Automotive company.

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