

# 10 Best New-Car Deals For December 2017 By KBB.com

IRVINE, Calif., Dec. 12, 2017 /PRNewswire/ -- End-of-year deals bring big savings to shoppers still searching for 2017 models. The expert editors at Kelley Blue Book have compiled a list of their [top 10 lease, financing and cash back deals for new models](#) available through December 2017, with all having been named current or former [Best Buy Award winners](#).



"Our Best Buy Awards are the most coveted of our annual accolades, and every vehicle on this month's list of standout deals is a current or former Best Buy winner," said Jason Allan, managing editor for Kelley Blue Book's KBB.com. "To top it off, half of the vehicles are also on our list of [10 Most Awarded Cars of 2017](#)."

Below are the KBB.com editors' picks for standout new-car lease, financing and cash back deals, all available at least through January 2, 2018:

## KBB.com 10 Best New-Car Deals of the Month – December 2017

### Lease Deals<sup>1</sup>

Rank	Year	Make	Model	MSRP <sup>2</sup>	Kelley Blue Book <sup>®</sup> Fair Purchase Price <sup>3</sup>	Lease Term (months)	Monthly Payment <sup>4</sup>	Amount Due at Signing
1	2017	Honda	Civic	\$20,430	\$18,480	36 months	\$169	\$1,999 down
2	2017	Kia	Sportage	\$24,095	\$22,586	36 months	\$199	\$2,399 down
4	2017	Kia	Optima	\$23,095	\$21,476	24 months	\$179	\$1,999 down
8	2017	Toyota	Highlander	\$36,020	\$32,839	36 months	\$329	\$1,999 down

### Cash Back, Financing Deals

Rank	Year	Make	Model	MSRP <sup>2</sup>	Kelley Blue Book <sup>®</sup> Fair Purchase Price <sup>3</sup>	Cash Back or Financing Deal <sup>5</sup>
3	2017	Honda	Accord	\$23,345	\$20,499	0.9% financing
5	2017	Chevrolet	Impala	\$28,175	\$26,628	3.9% financing plus \$2,000 cash back
6	2017	Honda	Pilot	\$31,720	\$29,274	0.9% financing
7	2017	Ford	Expedition	\$48,320	\$44,860	\$7,000 cash back
9	2017	Chevrolet	Tahoe	\$48,510	\$44,401	3.9% financing
10	2017	Ford	F-150	\$39,035	\$35,318	0% financing

<sup>1</sup>Certain restrictions and requirements may apply.

<sup>2</sup>MSRP is Manufacturer's Suggested Retail Price.

<sup>3</sup>The Kelley Blue Book<sup>®</sup> Fair Purchase Price (FPP) is updated weekly to show shoppers what others have been paying for this car recently. FPP data in chart was sourced from KBB.com on 12/8/17. Tax, title, license extra.

<sup>4</sup>Monthly payment assumes 60 months at default APR 3.5%, unless otherwise noted.

<sup>5</sup>Purchase payments assume cash back applied as down payment.

\*Offers can vary by region, so check manufacturers website for availability and details before visiting a dealer.

To see KBB.com's full coverage of the Best Car Deals of the Month, including editorial comments about each model, specific deal expiration dates, vehicle photography, pricing details and full editorial reviews, please visit <https://www.kbb.com/car-reviews-and-news/top-10/best-car-deals/2000008547/>.

To discuss this topic, or any other automotive-related information, with a Kelley Blue Book analyst on-camera via the company's on-site studio, please contact a member of the Public Relations team to schedule an interview.

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