

## Lanka Bell Teams with IBM to Accelerate Cloud Adoption in Sri Lanka

COLOMBO, Sri Lanka, April 25, 2017 /[PRNewswire](#)/ --Lanka Bell, Sri-Lanka's leading telecommunications service provider today announced a collaboration with IBM (NYSE: [IBM](#)) to provide cloud services to enterprises, start-ups, developers and government bodies via the [IBM Cloud](#). As a part of the agreement, the two companies will jointly market and sell new offerings for public, private and hybrid cloud deployments, including workload migrations, disaster recovery and capacity expansion solutions via the IBM Cloud.

Lanka Bell is a world-class telecommunications operator that provides a full range of telecommunication services, including Internet, data and voice, to businesses and residential customers in Sri Lanka. With its agreement with IBM, Lanka Bell will expand its portfolio to include a wide range of cloud solutions. For example, in addition to IaaS and PaaS services, the IBM Cloud infrastructure will enable Lanka Bell to offer clients back-up storage, virtual machines and virtual storage facilities which can be integrated with the IBM NAS (Network Access Service) solutions.

"This partnership is an extension of our 20+ year relationship with IBM and demonstrates our shared vision that will help enterprise customers in the country to embrace cloud offerings quickly and easily," said Dr. Prasad Samarasinghe, Managing Director, Lanka Bell. "We anticipate customers will benefit from this collaboration and expansion of Lanka Bell's cloud offerings."

Over 50 IBM Cloud data centers connect to world class networking infrastructure, hardware and software with exceptional bandwidth and connectivity for the highest speed and reliability that enables seamless data transfer, low latency and more consistent performance. IBM's triple network architecture enables high bandwidth apps and services like video streaming, database querying and HPC applications to perform at their best.

"IBM cloud is open by design, offering a set of tools, flexibility and agility that helps organizations of all size and developers to easily translate their innovative ideas into technical solutions and business models," said Mr. Chrishan Fernando, Country General Manager, IBM, Sri Lanka. "The collaboration is built on our two companies' long history of bringing innovation to business. We are confident that our cloud platform and joint offerings will enable customers to support new ways to work in an era shaped by cognitive and digital transformation."

For more information, please visit [www.ibm.com/cloud-computing](http://www.ibm.com/cloud-computing).

### Contact

Sowmya Ramachandran  
IBM India Media Relations  
[sowramac@in.ibm.com](mailto:sowramac@in.ibm.com)  
+91 9845181220

Mike Zimmerman  
IBM Media Relations  
[mrzimmerman@us.ibm.com](mailto:mrzimmerman@us.ibm.com)  
(585) 698-9974

SOURCE IBM

---

