

# Cybernetix Ventures Raising \$100M Fund as Robotics and Physical AI Enters Accelerated Growth Phase

**New fund will continue to focus on scaling breakthroughs in Robotics and Physical AI**

BOSTON-June 3, 2025 - Boston-based [Cybernetix Ventures](#), a leading US early-stage venture capital firm investing in robotics, automation and physical AI technology companies, today announces its second fund. Leveraging its longstanding leadership in robotics, and unparalleled deep and wide network in robotics the firm is launching this fund to fuel the next generation of breakthrough solutions for industries where innovation matters most. This fund will build on the success of the firm's current fund 23 investments in companies across the US and Europe developing solutions for critical vertical markets, including manufacturing, logistics, construction, agriculture, climate and healthcare. Cybernetix is led by robotics experts Fady Saad and Mark Martin, who have 50 years of combined robotics technologies, operations and investing experience.

"We've been evangelizing the inevitable potential of intelligent machines for over a decade, and the emergence of physical AI has finally made once-theoretical use cases commercially viable. Robotics is no longer a fringe interest; it's a distinct, nuanced asset class with unique dynamics. In today's venture environment, investors are increasingly paying higher prices for early-stage exposure, often without the operational insight to manage the associated risk," said General Partner Fady Saad. "At Cybernetix, we're purpose-built for this moment. Our deep sector expertise, active corporate partnerships, and intimate understanding of the ecosystem allow us to underwrite risk more intelligently and unlock real value where others simply speculate."

With approximately 1,200 deal flow opportunities per year, Cybernetix Ventures has already built an investment portfolio of leading early-stage robotics and physical AI companies covering their target technology and market sectors. Among them are [Raise Robotics](#), which helps workers with challenging tasks on construction sites, making jobs safer and improving productivity, [Rugged Robotics](#), which uses automation and robotics to automate facilities, such as warehouses, data centers, and construction sites, and [Airworks](#), which leverages geospatial surveying for large scale infrastructure. Cybernetix has seen significant markups in valuations as many of these companies have moved through their funding rounds. [According to Grandview Research](#), the global AI in robotics market was valued at approximately \$12.77 billion in 2023 and is projected to grow at a compound annual growth rate (CAGR) of 38.5%, reaching around \$124.77 billion by 2030.

"Cybernetix was designed from the ground up to serve one purpose: backing the world's most promising robotics startups with the insight, capital, and network they need to scale. We've built one of the most targeted and efficient investment models in the robotics sector today," said General Partner Mark Martin. "If you believe in the long-term power of the robotics megatrend, and you understand that the highest returns come from getting in early, Cybernetix is the firm to watch. Our conviction is deep, our lens is precise, and our track record speaks to the strength of this category when approached with discipline and domain focus."

The Cybernetix expertise is also bolstered by key advisors from iRobot, Kiva/Amazon Robotics, Flagship Ventures, Locus Robotics, Tufts University, and Cummings Foundation. This new fund will expand into agriculture and climate, which is why the firm is adding Mark DeSantis, an expert in agriculture robotics, to its impressive advisory roster.

The team prides itself in being leaders in the ecosystem and also launched [Robotics Invest](#), entering its third year as an annual high-quality, exclusive masterclass attended by 300 robotics leaders each June in Boston. Scheduled speakers hail from companies such as: Clearpath Robotics/Rockwell Automation, Dexterity, Wall Street Journal, Re:Build Manufacturing, and investment banking leaders including JP Morgan and Evercore, and more. Panel discussions include "The 5 W's of Investing in Robotics (including Humanoids)" and "Why Investing in Robotics is Different from SaaS and Deep Tech."

## **About Cybernetix Ventures**

Cybernetix Ventures is a venture capital firm investing in early-stage robotics, automation, and physical AI startups. Headquartered in Boston, a growing epicenter for robotics innovation, Cybernetix connects its portfolio to the national and global robotics ecosystems, bringing unparalleled expertise to companies poised to make major impacts in sectors including advanced manufacturing, logistics/warehousing, agriculture, engineering and construction and healthcare/medical devices. For more information, please visit [www.cybernetix.vc](http://www.cybernetix.vc). Cybernetix recently debuted their Robotics Startup Playbook, showing founders and investors how to successfully navigate this very unique investment class. See the Playbook [here](#).

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