

Western New York Region Business Briefing on “Middle Market Financing and Transaction Environment” To Be Hosted By Brooks, Houghton & Company

NEW YORK and BUFFALO, N.Y., October 25, 2011 -- Brooks, Houghton & Company, a merchant bank serving middle-market and emerging growth companies, will host a business briefing on middle market financing and the transaction environment on November 7 in Buffalo.

The event will feature members of the Brooks, Houghton investment banking and direct lending teams who will share their expertise and views on the current growth capital environment. They will also answer questions posed by Western New York companies.

“Brooks, Houghton has been serving middle-market and emerging growth companies in the Western New York region for a number of years. This region is one that attracts our firm’s attention for a variety of strategic reasons,” said Gerald Houghton, president of Brooks, Houghton. “A growing middle-market sector is critical to Western New York’s economic future, and through events like this one we’re hosting on November 7, we hope to identify qualified companies seeking growth capital and mergers & acquisitions opportunities that can fuel this growth.”

The discussion program and reception will begin at 5:30 pm at The Buffalo Club, 388 Delaware Avenue, in downtown Buffalo and will conclude at 7:30 pm. Attendance is by invitation and more information can be obtained by contacting Ed Rutkowski at erutkowski@brookshoughton.com or Mike O’Mara at momara@brookshoughton.com; or by calling 716-997-6086.

About Brooks, Houghton & Company

Founded in 1989, Brooks, Houghton & Company, Inc. (www.brookshoughton.com) is a well-established merchant bank that provides investment banking services and principal investments to middle-market and emerging growth companies. The firm is very experienced in mergers and acquisitions (M&A) and corporate finance as well as principal investing through various funds managed by its senior personnel. The firm’s broker/dealer, Brooks Houghton Securities Inc., is a registered member of FINRA and SIPC. Brooks, Houghton is headquartered in New York City.

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