QUARTERLY INVESTOR SUMMARY

3Q13 - November 12, 2013



DISH NETWORK REPORTS THIRD QUARTER 2013 FINANCIAL RESULTS



ENGLEWOOD, Colo., Nov. 12, 2013 – DISH Network Corporation (NASDAQ: DISH) today reported revenue totaling \$3.60 billion for the quarter ending Sept. 30, 2013, compared to \$3.52 billion for the corresponding period in 2012. Subscriber-related revenue increased 6.1 percent to \$3.47 billion from \$3.27 billion in the year-ago period.

Net income attributable to DISH Network totaled \$315 million for the quarter ending Sept. 30, 2013, compared to a net loss of \$158 million from the year-ago quarter. Diluted earnings per share were \$0.68, compared with a net loss per share of \$0.35 during the same period in 2012.

Pay-TV ARPU for the third quarter totaled \$81.05 compared to the year-ago period's pay-TV ARPU of \$76.99. Pay-TV subscriber churn rate decreased to 1.66 percent versus 1.80 percent for third quarter 2012.

Total pay-TV customers increased by 35,000 in the quarter. DISH closed the third quarter with 14.049 million pay-TV subscribers compared to 14.042 million pay-TV subscribers at the end of third quarter 2012. DISH added approximately 734,000 gross new pay-TV subscribers compared to approximately 739,000 gross new pay-TV subscribers in the prior year's third quarter.

DISH added approximately 75,000 net broadband subscribers in the third quarter, bringing its broadband subscriber base to approximately 385,000, a 24 percent increase sequentially. DISH added approximately 17,000 net broadband subscribers in the third quarter 2012.

Year-to-Date Review

For the first nine months of 2013, DISH Network's revenues of \$10.76 billion increased 1 percent over \$10.68 billion in revenue from the same period last year. Subscriber-related revenue increased 5 percent to \$10.28 billion from \$9.79 billion for the first nine months of 2012. Year to date, net income attributable to DISH Network totaled \$519 million compared with \$428 million during the same period last year. Diluted earnings per share were \$1.13 for the first nine months of 2013, compared with \$0.95 during the same period in 2012.

Detailed financial data and other information are available in DISH Network's Form 10-Q for the quarter ended Sept. 30, 2013, filed today with the Securities and Exchange Commission.

DISH Network will host its third quarter 2013 financial results conference call today at noon ET. The dial-in numbers are (800) 616-6729 (U.S.) and (763) 488-9145, conference ID number 71842221.

About DISH

DISH Network Corporation (NASDAQ: DISH), through its subsidiary DISH Network L.L.C., provides approximately 14.049 million satellite TV customers, as of Sept. 30, 2013, with the highest quality programming and technology with the most choices at the best value, including HD Free for Life®. Subscribers enjoy the largest high definition line-up with more than 200 national HD channels, the most international channels, and award-winning HD and DVR technology. DISH Network Corporation is a Fortune 200 company. Visit www.dish.com.

dish

DISH 3Q13 Financial Results Conference Call – Noon ET Today U.S. or Canada 800-616-6729 Internationally 763-488-9145 Conference ID: 71842221

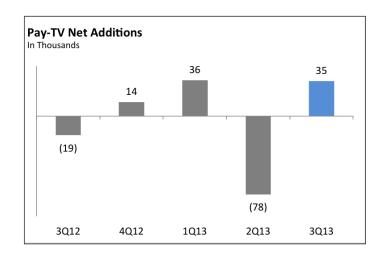
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PAY-TV METRICS

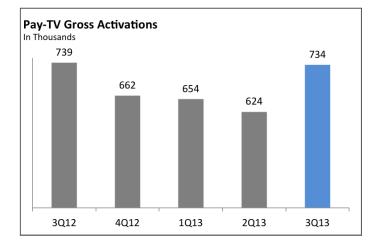
Pay-TV Net Additions

DISH added approximately 35,000 net Pay-TV subscribers in 3Q13, compared to the loss of approximately 19,000 net Pay-TV subscribers during the same period in 2012. The increase in the number of net Pay-TV subscribers added versus the same period in 2012 resulted primarily from a decrease in our Pay-TV churn rate.



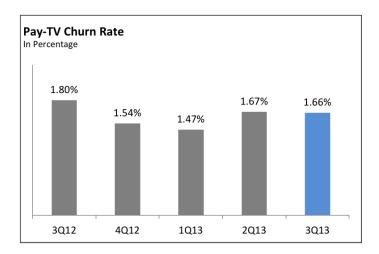
Pay-TV Gross Activations

In 3Q13, DISH added approximately 734,000 gross new Pay-TV subscribers compared to the addition of approximately 739,000 gross new Pay-TV subscribers during the same period in 2012, a decrease of 0.7%. Our gross new Pay-TV subscriber activations continue to be negatively impacted by increased competitive pressures, including aggressive marketing, discounted promotional offers, and more aggressive retention efforts in a mature market. In addition, our gross new Pay-TV subscriber activations continue to be adversely affected by sustained economic weakness and uncertainty.



Pay-TV Churn

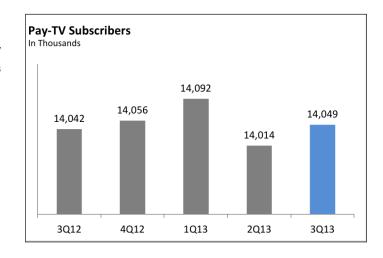
Our Pay-TV churn rate for 3Q13 was 1.66% compared to 1.80% for the same period in 2012. While our Pay-TV churn rate improved compared to the same period in 2012, churn continues to be adversely affected by increased competitive pressures, including aggressive marketing and discounted promotional offers. Our Pay-TV churn rate is also impacted by, among other things, the credit quality of previously acquired subscribers, our ability to consistently provide outstanding customer service, price increases, service interruptions driven by programming disputes and our ability to control piracy and other forms of fraud.



PAY-TV METRICS-CONTINUED

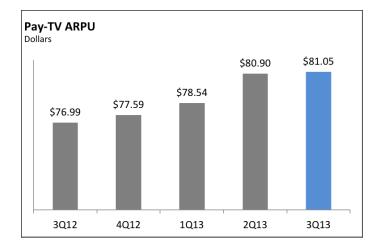
Pay-TV Subscribers

DISH closed the third quarter with 14.049 million Pay-TV subscribers compared to 14.042 million total Pay-TV subscribers at the end of 3Q12.



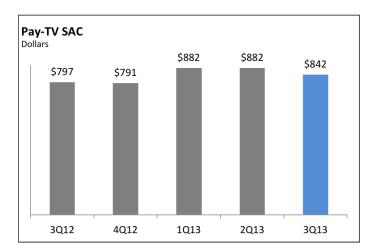
Pay-TV ARPU

Pay-TV average monthly revenue per subscriber (ARPU) was \$81.05 during 3Q13 versus \$76.99 during the same period in 2012. The \$4.06 or 5.3% increase in Pay-TV ARPU was primarily attributable to the programming package price increase in February 2013, higher hardware related revenue and pay-per-view revenue.



Pay-TV SAC

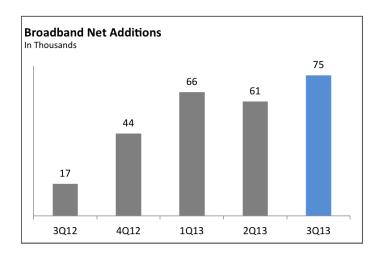
Pay-TV Subscriber Acquisition Cost (Pay-TV SAC) was \$842 during 3Q13 compared to \$797 during the same period in 2012, an increase of \$45 or 5.6%. This increase was primarily attributable to increased equipment costs. Capitalized equipment costs increased \$35 per activation, primarily due to an increase in the percentage of new subscriber activations with new Hopper receiver systems. In addition, the Hopper with Sling set-top box cost per unit is currently higher than the original Hopper set-top box.



BROADBAND METRICS

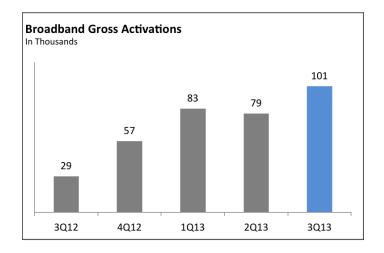
Broadband Net Additions

DISH added approximately 75,000 net Broadband subscribers during 3Q13 compared to the addition of approximately 17,000 net Broadband subscribers during the same period in 2012. This increase versus the same period in 2012 primarily resulted from higher gross new Broadband subscriber activations.



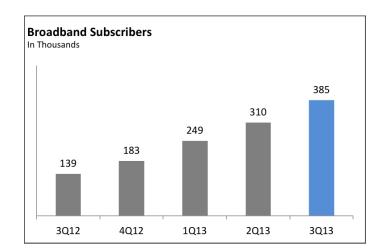
Broadband Gross Activations

During 3Q13, DISH added approximately 101,000 gross new Broadband subscribers compared to the addition of approximately 29,000 gross new Broadband subscribers during the same period in 2012. This increase was driven by increased advertising related to the dishNET branded broadband services.



Broadband Subscribers

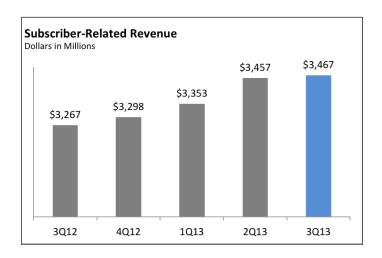
DISH closed 3Q13 with 385,000 Broadband subscribers compared to 139,000 total Broadband subscribers at the end of 3Q12.



SELECTED FINANCIAL RESULTS

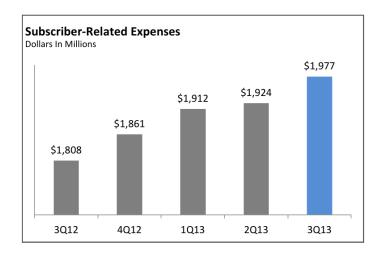
Subscriber-Related Revenue

Subscriber-related revenue totaled \$3.467 billion for 3Q13, an increase of \$199 million or 6.1% compared to the same period in 2012. The change in Subscriber-related revenue from the same period in 2012 was primarily related to the increase in Pay-TV ARPU previously discussed and revenue from broadband services. Included in Subscriber-related revenue was \$60 million and \$24 million of revenue related to our broadband services for 3Q13 and 3Q12, respectively.



Subscriber-Related Expenses

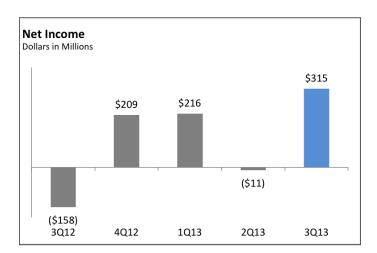
Subscriber-related expenses totaled \$1.977 billion during 3Q13, an increase of \$168 million or 9.3% compared to the same period in 2012. The increase in Subscriber-related expenses was primarily attributable to higher pay-TV programming costs and higher Broadband subscriber-related expenses due to the increase in our Broadband subscriber base. The increase in programming costs was driven by rate increases in certain of our programming contracts, including the renewal of certain contracts at higher rates. Included in Subscriber-related expenses was \$38 million and \$13 million of expense related to our broadband services for 3Q13 and 3Q12, respectively.



Net Income

Net income (loss) attributable to DISH Network was income of \$315 million during 3Q13, an increase of \$473 million compared to a loss of \$158 million for the same period in 2012.

Note that net income in 2Q13 was negatively impacted by a \$438 million impairment charge for the T2 and D1 satellites. Also note that 3Q12 includes \$730 million related to the estimated fair value of the Voom Settlement Agreement which was recorded as Litigation expense.

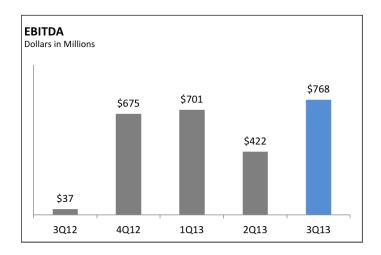


SELECTED FINANCIAL RESULTS-CONTINUED

EBITDA

EBITDA was \$768 million during 3Q13, an increase of \$731 million compared to the same period in 2012.

Note that EBITDA in 2Q13 was negatively impacted by a \$438 million impairment charge for the T2 and D1 satellites. Also note that EBITDA for 3Q12 was negatively impacted by \$730 million of Litigation expense related to the Voom Settlement Agreement.



Non-GAAP Reconciliation— EBITDA to Net Income

	Quarter To Date												
	9/30/12		12/31/12		3/31/13		(6/30/13		6/30/13		9/30/13	
			(In	thousands)									
EBITDA	\$	37,073	\$	675,315	\$	701,242	\$	422,410	\$	767,723			
Interest expense, net		(109,514)		(107,822)		(123,892)		(171,027)		(149,480)			
Income tax (provision) benefit, net		149,383		(118,558)		(127,425)		38,039		(42,698)			
Depreciation and amortization		(235,403)		(239,829)		(234,327)		(300,474)		(260,637)			
Net income (loss) attributable to DISH Network	\$	(158,461)	\$	209,106	\$	215,598	\$	(11,052)	\$	314,908			

Earnings before interest, taxes, depreciation and amortization ("EBITDA") is not a measure determined in accordance with accounting principles generally accepted in the United States ("GAAP") and should not be considered a substitute for operating income, net income or any other measure determined in accordance with GAAP. EBITDA is used as a measurement of operating efficiency and overall financial

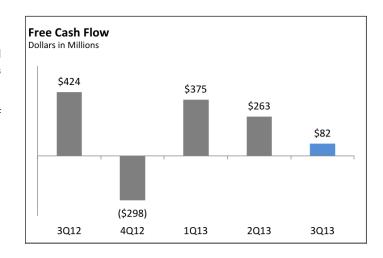
performance and we believe it to be a helpful measure for those evaluating companies in the Pay-TV industry. Conceptually, EBITDA measures the amount of income generated each period that could be used to service debt, pay taxes and fund capital expenditures. EBITDA should not be considered in isolation or as a substitute for measures of performance prepared in accordance with GAAP.

SELECTED FINANCIAL RESULTS-CONTINUED

Free Cash Flow ("FCF")

Free Cash Flow was \$82 million for the three months ended September 30, 2013 and \$719 million for the nine months ended September 30, 2013.

Note that 4Q12 includes the negative impact of \$676 million of payments for the Voom Settlement Agreement.



Non-GAAP Reconciliation— FCF to Cash From Operations

	Quarter To Date									
		9/30/12	1	.2/31/12	:	3/31/13	(5/30/13	g	/30/13
			(In	thousands)						
Free cash flow	\$	424,238	\$	(297,808)	\$	374,935	\$	262,592	\$	81,885
Add back:										
Purchases of property and equipment		261,740		275,641		311,527		282,213		319,164
Net cash flows from operating activities	\$	685,978	\$	(22,167)	\$	686,462	\$	544,805	\$	401,049

FCF is defined as Net cash flows from operating activities less Purchases of property and equipment, as shown on our Condensed Consolidated Statements of Cash Flows. We believe free cash flow is an important liquidity metric because it measures, during a given period, the amount of cash generated that is available to repay debt obligations, make investments, fund acquisitions and for certain other activities. Free cash flow is not a measure determined in accordance with GAAP and

should not be considered a substitute for Operating income, Net income, Net cash flows from operating activities or any other measure determined in accordance with GAAP. Since free cash flow includes investments in operating assets, we believe this non-GAAP liquidity measure is useful in addition to the most directly comparable GAAP measure Net cash flows from operating activities

CONDENSED CONSOLIDATED BALANCE SHEETS

(Dollars in thousands, except share amounts) (Unaudited)

	As of			
	Se	ptember 30,	De	cember 31,
		2013		2012
Assets				
Current Assets:				
Cash and cash equivalents	\$	4,793,453	\$	3,606,140
Marketable investment securities		5,508,737		3,631,637
Trade accounts receivable - other, net of allowance for doubtful accounts				
of \$18,725 and \$16,945, respectively		895,944		842,905
Trade accounts receivable - EchoStar, net of allowance for doubtful accounts of zero		32,907		26,960
Inventory		580,714		623,720
Deferred tax assets.		99,222		99,854
Prepaid income taxes		135,514		110,608
Other current assets.		292,497		117,329
Total current assets	_	12,338,988		9,059,153
Total current assets	_	12,330,300		9,039,133
Noncurrent Assets:				
Restricted cash and marketable investment securities		95,154		134,410
Property and equipment, net of accumulated depreciation of \$3,183,169 and \$3,043,609, respectively		4,055,871		4,402,360
FCC authorizations		3,296,665		3,296,665
Marketable and other investment securities.		141,960		119,051
Other noncurrent assets, net		416,602		367,969
Total noncurrent assets.	_	8,006,252		8,320,455
Total assets	\$	20,345,240	\$	17,379,608
	_	20,545,240		17,373,000
Liabilities and Stockholders' Equity (Deficit)				
Current Liabilities:				
Trade accounts payable - other	\$	265,377	\$	298,722
Trade accounts payable - EchoStar		336,164		281,875
Deferred revenue and other		862,942		857,280
Accrued programming		1,204,038		1,096,908
Accrued interest		232,400		224,383
Litigation accrual		232,400		70,999
Other accrued expenses		535,112		556,599
•		•		,
Current portion of long-term debt and capital lease obligations		487,039		537,701
Total current liabilities		3,923,072		3,924,467
Long-Term Obligations, Net of Current Portion:				
Long-term debt and capital lease obligations, net of current portion		13,624,285		11,350,399
Deferred tax liabilities		1,801,081		1,662,732
Long-term deferred revenue, distribution and carriage payments and other long-term liabilities		270,966		370,382
	_			
Total linkilities	_	15,696,332	_	13,383,513
Total liabilities	_	19,619,404		17,307,980
Commitments and Contingencies				
Stockholders' Equity (Deficit):				
Class A common stock, \$.01 par value, 1,600,000,000 shares authorized, 275,448,372 and 270,613,262				
shares issued, 219,330,112 and 214,495,002 shares outstanding, respectively		2,754		2,706
Class B common stock, \$.01 par value, 800,000,000 shares authorized,				
238,435,208 shares issued and outstanding		2,384		2,384
Class C common stock, \$.01 par value, 800,000,000 shares authorized, none issued and outstanding		-		-
Additional paid-in capital		2,569,043		2,440,626
Accumulated other comprehensive income (loss)		205,081		188,803
Accumulated earnings (deficit)		(508,739)		(1,028,193
Treasury stock, at cost		(1,569,459)		(1,569,459
Total DISH Network stockholders' equity (deficit)	_	701,064	_	36,867
Noncontrolling interest		24,772		34,761
Total stockholders' equity (deficit)	_	725,836		71,628
Total liabilities and stockholders' equity (deficit)	\$	20,345,240	\$	17,379,608

CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (Dollars in thousands, except per share amounts)

(Unaudited)

		For the Thi		For the Nine Months Ended September 30.					
	_	2013	tem	2012	_	2013	CIIID	2012	
Revenue:	_	2013	_	2012	_	2015	_	2012	
Subscriber-related revenue	Ś	3,466,611	ć	3,267,380	¢	10,275,697	ć	9,787,676	
Equipment and merchandise sales, rental and other revenue		118,898	Ş	251,905	Ą	460,043	Ą	872,899	
Equipment sales, services and other revenue - EchoStar		16,068		4,062		27,194		16,407	
Total revenue		3,601,577	_	3,523,347	_	10,762,934		10,676,982	
Costs and Expenses (exclusive of depreciation shown separately below):									
Subscriber-related expenses		1,976,712		1,808,285		5,812,325		5,393,202	
·		1,970,712		1,000,203		3,812,323		3,393,202	
Satellite and transmission expenses: EchoStar		121 202		104 621		260,002		221 567	
		131,263		104,631		369,902		321,567	
Other		10,177		10,915		30,615		31,772	
Cost of sales - equipment, merchandise, services, rental and other		81,521		120,852		257,830		393,175	
Subscriber acquisition costs:									
Cost of sales - subscriber promotion subsidies		69,579		67,720		214,811		203,989	
Other subscriber acquisition costs	<u> </u>	426,739		387,749		1,179,943		1,057,660	
Total subscriber acquisition costs		496,318		455,469		1,394,754		1,261,649	
General and administrative expenses - EchoStar		23,459		20,763		68,636		47,635	
General and administrative expenses		224,069		309,601		725,512		986,571	
Litigation expense		-		730,457		-		730,457	
Depreciation and amortization		260,637		235,403		795,438		743,220	
Impairment of long-lived assets		-		-		437,575		-	
Total costs and expenses		3,204,156		3,796,376		9,892,587		9,909,248	
Operating income (loss)		397,421		(273,029)		870,347		767,734	
Other Income (Expense):									
Interest income		39,994		34,304		121,331		61,597	
Interest expense, net of amounts capitalized		(189,474)		(143,818)		(565,730)		(391,132)	
Other, net		105,747		69,831		212,728		172,665	
Total other income (expense)		(43,733)		(39,683)		(231,671)		(156,870)	
Income (loss) before income taxes		353,688		(312,712)		638,676		610,864	
Income tax (provision) benefit, net		(42,698)		149,383		(132,084)		(188,471)	
Net income (loss)		310,990		(163,329)		506,592		422,393	
Less: Net income (loss) attributable to noncontrolling interest	·····	(3,918)	_	(4,868)	_	(12,862)		(5,188)	
Net income (loss) attributable to DISH Network	\$	314,908	\$	(158,461)	\$	519,454	\$	427,581	
Weighted-average common shares outstanding - Class A and B common stock:									
Basic		457,377		451,042		455,372		449,547	
Diluted		460,715		451,042		458,396		452,319	
Earnings per share - Class A and B common stock:									
Basic net income (loss) per share attributable to DISH Network	\$	0.69	\$	(0.35)	\$	1.14	\$	0.95	
Diluted net income (loss) per share attributable to DISH Network	\$	0.68	\$	(0.35)	\$	1.13	\$	0.95	
Comprehensive Income (Loss):									
Net income (loss)	<u>\$</u>	310,990	_\$_	(163,329)	\$	506,592	\$	422,393	
Other comprehensive income (loss):									
Foreign currency translation adjustments		(4,570)		3,990		1,029		5,278	
Unrealized holding gains (losses) on available-for-sale securities		40,692		141,781		77,760		123,409	
Recognition of previously unrealized (gains) losses on									
available-for-sale securities included in net income (loss)		(49,221)		(68,899)		(54,565)		(152,921)	
Deferred income tax (expense) benefit		3,647		-		(7,946)		-	
Total other comprehensive income (loss), net of tax	_	(9,452)		76,872		16,278		(24,234)	
Comprehensive income (loss)		301,538		(86,457)		522,870		398,159	
Less: Comprehensive income (loss) attributable to noncontrolling interest		(3,918)		(4,868)		(12,862)		(5,188)	
Comprehensive income (loss) attributable to DISH Network		305,456	\$	(81,589)	\$	535,732	\$	403,347	
,	<u> </u>	223,.55	_	(52,555)	_	110,702		,	

CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (In thousands) (Unaudited)

For the Nine Months

		Ended September 30			
		2013		2012	
Cash Flows From Operating Activities:					
Net income (loss)	\$	506,592	\$	422,393	
Adjustments to reconcile net income (loss) to net cash flows from operating activities:	· ·	<u> </u>		,	
Depreciation and amortization		795,438		743,220	
Impairment of long-lived assets		437,575		-	
Realized and unrealized losses (gains) on investments		(207,592)		(171,203)	
Non-cash, stock-based compensation		26,111		36,957	
Deferred tax expense (benefit)		4,277		395,079	
Other, net		55,239		15,902	
Change in noncurrent assets		(14,559)		(77,437)	
Changes in current assets and current liabilities, net		29,235		669,131	
Net cash flows from operating activities		1,632,316		2,034,042	
Cash Flows From Investing Activities:					
Purchases of marketable investment securities		(5,009,859)		(3,292,823)	
Sales and maturities of marketable investment securities		3,207,640		1,618,843	
Purchases and prepaid funding of derivative financial instruments		(696,000)		-	
Settlement of derivative financial instruments and prepaid funding		822,510		-	
Purchases of property and equipment		(912,904)		(681,925)	
Change in restricted cash and marketable investment securities		38,771		(1,739)	
DBSD North America Transaction, less cash acquired of \$5,230		-		(40,015)	
TerreStar Transaction		-		(36,942)	
Other		(193,051)		(56,553)	
Net cash flows from investing activities		(2,742,893)		(2,491,154)	
Cash Flows From Financing Activities:					
Proceeds from issuance of long-term debt		2,300,000		2,900,000	
Proceeds from issuance of restricted debt		2,600,000		-	
Repurchases of 7% Senior Notes due 2013		(48,552)		-	
Redemption of restricted debt		(2,600,000)		-	
Funding of restricted debt escrow	((2,596,750)		-	
Release of restricted debt escrow		2,596,771		-	
Debt issuance costs		(11,427)		(6,681)	
Repayment of long-term debt and capital lease obligations		(29,585)		(28,599)	
Net proceeds from Class A common stock options exercised					
and stock issued under the Employee Stock Purchase Plan		66,598		61,404	
Other		20,822		7,572	
Net cash flows from financing activities		2,297,877		2,933,696	
Effect of exchange rates on cash and cash equivalents		13		1,947	
Net increase (decrease) in cash and cash equivalents		1,187,313		2,478,531	
Cash and cash equivalents, beginning of period		3,606,140		609,108	
Cash and cash equivalents, end of period	\$	4,793,453	\$	3,087,639	
Supplemental Disclosure of Cash Flow Information:					
Cash paid for interest (including capitalized interest)	\$	666,970	\$	385,518	
Capitalized interest	\$	101,265	\$	72,061	
Cash received for interest	\$	120,852	\$	26,209	
Cash paid for income taxes	\$	235,981	\$	270,042	
Employee benefits paid in Class A common stock	\$	24,230	\$	22,280	
Satellites and other assets financed under capital lease obligations	\$	904	\$	850	
Sutclines and other assets infanced under capital lease obligations	ڔ	304	۲	650	

RESULTS OF OPERATIONS 3Q13 VS. 3Q12 (In thousands) (Unaudited)

Revenue:	For the Three Ended Septe						Variance	2
Subscriber-related revenue S 3,466,611	Statements of Operations Data		2013		2012		Amount	%
Subscriber-related revenue. \$ 3,466,611 \$ 3,267,380 \$ 199,231 Equipment and merchandise sales, rental and other revenue. 118,688 251,905 (133,007) Equipment sales, services and other revenue - EchoStar 16,668 4,062 12,006 Total revenue. 3,601,577 3,523,347 78,230 Costs and Expenses: Subscriber-related expenses. 1,976,712 1,808,285 168,427 % of Subscriber-related revenue. 3,87 3,523,347 2,6632 Satellite and transmission expenses - EchoStar. 131,263 104,631 2,26,632 Satellite and transmission expenses - Other. 10,177 10,915 (738) Satellite and transmission expenses - Other. 81,521 120,852 3,9331 Soft Subscriber-related revenue. 0,33 0,33 0,33 Cost of sales - equipment, merchandise, services, rental and other 81,521 120,852 (39,331) Subscriber acquisition costs 496,318 455,469 40,849 Cost of sales - equipment, merchandise, services, rental and other 81,521 120,852 (39,33	Povonuo:							
Equipment and merchandise sales, rental and other revenue. 118,898 251,905 (133,007) Equipment sales, services and other revenue. 1,6068 4,062 1,2006 Total revenue. 3,601,577 3,523,347 78,230 Costs and Expenses: Subscriber related expenses. 1,976,712 1,808,285 168,427 % of Subscriber-related revenue. 312,63 10,613 26,632 % of Subscriber-related revenue. 3.8% 3.2% Satellite and transmission expenses - EthoStar. 10,177 10,155 (738) % of Subscriber-related revenue. 0.3% 0.3% 10,38 Statellite and transmission expenses - Other. 10,177 10,155 (738) % of Subscriber-related revenue. 0.3% 0.3% 10,38 Subscriber acquipment, merchandise, services, rental and other 81,521 120,852 (39,331) Subscriber acquipment, merchandise, services, rental and other 81,521 120,852 (39,331) Uber acquipment, merchandise, services, rental and other 81,521 120,852 (39,331) Subscrib		¢ 3	2 166 611	¢	3 267 380	¢	100 221	6.1
Equipment sales, services and other revenue - EchoStar 16,068 4,062 12,006 Total revenue. 3,601,577 3,23,347 78,230 Costs and Expenses: Subscriber-related evenue. 1,976,712 1,808,285 168,427 % of Subscriber-related revenue. 35,00 55,395 26,632 Satellite and transmission expenses - Chefostar. 131,263 104,631 2,26,32 Satellite and transmission expenses - Other. 0,017 10,915 (738) Satellite and transmission expenses - Other. 0,017 10,915 (738) Sof Subscriber-related revenue. 0,33 0,33 0,33 Sot of sales - equipment, merchanides, services, rental and other 81,521 120,852 (39,331) Subscriber acquisition costs. 496,318 455,469 40,849 General and administrative expenses. 247,528 330,364 (82,836) % of Total revenue. 6,96 9,48 110,40 10,40 10,40 10,40 10,40 10,40 10,40 10,40 10,40 10,40 <		د ډ	· · ·	ڔ		ڔ		(52.8
Total revenue			•		-			(32.6
Costs and Expenses:		3		_				2.2
Subscriber-related expenses 1,976,712 1,808,285 168,427 78 of subscriber-related revenue 57.0% 55.3% 55.06 5			, , .	_	-77-	_		
Sky of Subscriber-related revenue	•							
Satellite and transmission expenses - EchoStar 131,263 104,631 26,632 % of Subscriber-related revenue. 3.8% 3.2% Satellite and transmission expenses - Other 10,177 10,915 (738) Satellite and transmission expenses - Other 10,177 10,915 (738) Sof Subscriber-related revenue. 0.3% 0.3% 0.3% Cost of Sales - equipment, merchandise, services, rental and other 81,521 120,852 (39,331) Subscriber acquisition costs. 496,318 455,469 40,849 General and administrative expenses. 247,528 330,364 (82,836) % of Total revenue. 6.9% 79.4% 70,3457 (730,457) Uitgation expenses. 2.06,637 235,403 25,234 Total costs and expenses. 3,796,376 (592,220) Other Income (loss) 397,421 (273,029) 670,450 Other Income (loss) 39,944 34,304 5,690 Interest income. 39,944 34,304 45,650 Other, net. 100,5747 69,831 <td>·</td> <td>1</td> <td></td> <td></td> <td></td> <td></td> <td>168,427</td> <td>9.3</td>	·	1					168,427	9.3
% of Subscriber-related revenue. 3.8% 3.2% Satelite and transmission expenses - Other. 10.17 0.3% 0.3% % of Subscriber-related revenue. 0.3% 0.3% 0.3% Cost of sales - equipment, merchandise, services, rental and other 81,521 120,852 (39,331) Subscriber acquisition costs. 496,318 455,469 40,849 General and administrative expenses. 247,528 330,304 (82,836) % of Total revenue. 6.9% 9.4% Litigation expenses. 730,457 (730,457) Depreciation and amortization 26,06,37 235,403 25,234 25,234 25,234 25,234 25,234 26,06,37 3796,376 (599,220) 670,450 679,220) 670,450 679,220 670,450 679,220 670,450 679,450 <t< td=""><td>% of Subscriber-related revenue</td><td></td><td>57.0%</td><td></td><td>55.3%</td><td></td><td></td><td></td></t<>	% of Subscriber-related revenue		57.0%		55.3%			
Satellite and transmission expenses - Other	Satellite and transmission expenses - EchoStar		131,263		104,631		26,632	25.5
% of Subscriber-related revenue. 0.3% 0.3% Cost of sales - equipment, merchandise, services, rental and other 81,521 120,852 (39,331) Subscriber acquisition costs. 496,318 455,469 40,849 General and administrative expenses. 247,528 330,364 (82,836) % of Total revenue. 6.9% 9.4% Litigation expense. - 730,457 (730,457) Depreciation and amortization. 260,637 235,403 25,234 Total costs and expenses. 3,204,156 3,796,376 (592,220) Operating income (loss). 397,421 (273,029) 670,450 Universet expense, net of amounts capitalized. (189,474) (143,818) (45,656) Other Income (expense). (189,474) (143,818) (45,656) Other, net. 105,747 69,831 35,916 Total other income (expense). 353,688 (312,712) 666,400 Income (loss) before income taxes. 353,688 (312,712) 666,400 Income (loss) before income taxes. 353,688 (3	% of Subscriber-related revenue		3.8%		3.2%			
Cots of sales - equipment, merchandise, services, rental and other 81,521 120,852 (39,331) Subscriber acquisition costs. 496,318 485,469 40,849 General and administrative expenses. 247,522 30,364 (82,836) % of Total revenue. 6.9% 9.4% Litigation expense. - 73,0457 (730,457) Depreciation and amortization. 260,637 235,403 25,234 Total costs and expenses. 32,04,156 3,796,376 (592,220) Operating income (loss). 397,421 (273,029) 670,450 Other Income (Expense): 39,94 34,304 5,690 Interest expense, net of amounts capitalized. 39,94 34,304 5,690 Interest expense, net of amounts capitalized. 105,747 69,831 35,916 Total other income (expense). 437,333 (39,683) (4,059) Income (loss) before income taxes. 353,688 (312,712) 666,400 Income (loss) before income taxes. 47,434 47,384 47,319 Less: Net income (loss) attributable t	Satellite and transmission expenses - Other		10,177		10,915		(738)	(6.8
Subscriber acquisition costs. 496,318 455,469 40,849 General and administrative expenses. 247,528 330,364 (82,836) % of Total revenue. 6.9% 9.4% Litigation expense. 7 730,457 (730,457) Depreciation and amortization. 260,637 235,403 25,234 Total costs and expenses. 3204,156 3,796,376 (592,220) Operating income (loss). 397,421 (273,029) 670,450 Other income (Expense): Interest income. 39,94 34,304 5,690 Interest expense, net of amounts capitalized. (189,474) (143,818) (45,656) Other, net. 105,747 69,831 35,916 Total other income (expense). (43,733) (39,683) (4,050) Income (loss) before income taxes. 335,688 (312,712) 666,400 Income (loss) before income taxes. 310,990 163,329 474,319 Effective tax rate. 12,16 47,886 950 Net income (loss). 310,990 163	% of Subscriber-related revenue		0.3%		0.3%			
General and administrative expenses 247,528 330,364 (82,836) % of Total revenue. 6.9% 9.4% Litigation expense. 730,457 (730,457) Depreciation and amorization. 260,637 235,403 25,234 Total costs and expenses. 3,204,156 3,796,376 (592,220) Other Income (Expense): Interest income 39,94 34,304 5,690 Interest expense, net of amounts capitalized. (189,474) (143,818) (45,656) Other, net. 105,747 69,831 35,916 Total other income (expense). (43,733) (39,683) (4,050) Income (loss) before income taxes. 353,688 (312,712) 666,400 Income (loss) before income taxes. 353,688 (312,712) 666,400 Income (loss) before income taxes. 353,688 (312,712) 666,400 Income (loss) before income taxes. 331,999 149,383 (192,081) Effective tax rate. 12,1% 47.8% Fetterive tax rate. 34,264 <td>Cost of sales - equipment, merchandise, services, rental and other</td> <td></td> <td>81,521</td> <td></td> <td>120,852</td> <td></td> <td>(39,331)</td> <td>(32.5</td>	Cost of sales - equipment, merchandise, services, rental and other		81,521		120,852		(39,331)	(32.5
% of Total revenue 6.9% 9.4% Litigation expenses - 730,457 (730,457) Depreciation and amortization 26.06,37 235,403 25,234 Total costs and expenses 3,204,156 3,796,376 (592,220) Operating income (loss) 397,421 (273,029) 670,450 Other Income (Expense): Interest income 39,994 34,304 5,690 Interest expense, net of amounts capitalized (189,474) (143,818) (45,656) Other, net 105,747 69,831 35,916 Total other income (expense) (43,733) (39,683) (4,050) Income (loss) before income taxes 353,688 (312,712) 666,400 Income (loss) before income taxes 4(42,698) 149,383 (192,081) Effective tax rate 12,194 47,898 182,081) Ess: Net income (loss) attributable to noncontrolling interest (3,318) (4,688) 950 Net income (loss) attributable to DISH Network \$ 314,908 \$ (158,461) \$ 473,369 <t< td=""><td>Subscriber acquisition costs</td><td></td><td>496,318</td><td></td><td>455,469</td><td></td><td>40,849</td><td>9.0</td></t<>	Subscriber acquisition costs		496,318		455,469		40,849	9.0
Page	General and administrative expenses		247,528		330,364		(82,836)	(25.1
Depreciation and amortization 260,637 235,403 25,234 Total costs and expenses 3,204,156 3,796,376 (592,220) Operating income (loss) 397,421 (273,029) 670,450 Other Income (Expense):	% of Total revenue		6.9%		9.4%			
Total costs and expenses	Litigation expense		-		730,457		(730,457)	*
Operating income (loss) 397,421 (273,029) 670,450 Other Income (Expense): Interest income 39,994 34,304 5,690 Interest expense, net of amounts capitalized (189,474) (143,818) (45,656) Other, net 105,747 69,831 35,916 Total other income (expense) (43,733) (39,683) (4,050) Income (loss) before income taxes 353,688 (312,712) 666,400 Income (loss) before income taxes 353,688 (312,712) 666,400 Income (loss) before income taxes 310,990 149,383 (192,081) Effective tax rate 12,1% 47.8% Net income (loss) attributable to noncontrolling interest (3,918) (4,868) 950 Net income (loss) attributable to DISH Network \$ 314,908 (158,461) \$ 473,369 Other Data: Pay-TV subscribers, as of period end (in millions) 0.03 (0.019) 0.05 Pay-TV subscribers additions, gross (in millions) 0.035 (0.019) 0.054 Pay-TV avera	Depreciation and amortization		260,637		235,403		25,234	10.7
Other Income (Expense): Interest income 39,994 34,304 5,690 Interest expense, net of amounts capitalized (189,474) (143,818) (45,656) Other, net 105,747 69,831 35,916 Total other income (expense) (43,733) (39,683) (4,050) Income (loss) before income taxes 353,688 (312,712) 666,400 Income tax (provision) benefit, net (42,698) 149,383 (192,081) Effective tax rate 12.1% 47.8% Net income (loss) 310,990 (163,329) 474,319 Less: Net income (loss) attributable to noncontrolling interest (3,918) (4,868) 950 Net income (loss) attributable to DISH Network \$ 314,908 \$ (158,461) \$ 473,369 Other Data: Pay-TV subscribers, as of period end (in millions) 14.049 14.042 0.007 Pay-TV subscriber additions, gross (in millions) 0.734 0.739 (0.005) Pay-TV subscriber additions, net (in millions) 0.035 (0.019) 0.054 Pay-TV aver	Total costs and expenses	3	3,204,156		3,796,376		(592,220)	(15.6
Other Income (Expense): Interest income 39,994 34,304 5,690 Interest expense, net of amounts capitalized (189,474) (143,818) (45,656) Other, net 105,747 69,831 35,916 Total other income (expense) (43,733) (39,683) (4,050) Income (loss) before income taxes 353,688 (312,712) 666,400 Income tax (provision) benefit, net (42,698) 149,383 (192,081) Effective tax rate 12.1% 47.8% Net income (loss) 310,990 (163,329) 474,319 Less: Net income (loss) attributable to noncontrolling interest (3,918) (4,868) 950 Net income (loss) attributable to DISH Network \$ 314,908 \$ (158,461) \$ 473,369 Other Data: Pay-TV subscribers, as of period end (in millions) 14.049 14.042 0.007 Pay-TV subscriber additions, gross (in millions) 0.734 0.739 (0.005) Pay-TV subscriber additions, net (in millions) 0.035 (0.019) 0.054 Pay-TV aver					4			
Interest income 39,994 34,304 5,690 Interest expense, net of amounts capitalized (189,474) (143,818) (45,656) Other, net. 105,747 69,831 35,916 Total other income (expense) (43,733) (39,683) (4,050) Income (loss) before income taxes 353,688 (312,712) 666,400 Income tax (provision) benefit, net. (42,698) 149,383 (192,081) Effective tax rate. 12.1% 47.8% Net income (loss) 310,990 (163,329) 474,319 Less: Net income (loss) attributable to noncontrolling interest (3,918) (4,868) 950 Net income (loss) attributable to DISH Network \$ 314,908 \$ (158,461) \$ 473,369 Other Data: Pay-TV subscribers, as of period end (in millions) 14.049 14.042 0.007 Pay-TV subscriber additions, gross (in millions) 0.734 0.739 (0.005) Pay-TV subscriber additions, net (in millions) 0.035 (0.019) 0.054 Pay-TV average monthly subscriber churn rate 1.66%	Operating income (loss)		397,421	_	(273,029)	_	670,450	*
Interest income 39,994 34,304 5,690 Interest expense, net of amounts capitalized (189,474) (143,818) (45,656) Other, net. 105,747 69,831 35,916 Total other income (expense) (43,733) (39,683) (4,050) Income (loss) before income taxes 353,688 (312,712) 666,400 Income tax (provision) benefit, net. (42,698) 149,383 (192,081) Effective tax rate. 12.1% 47.8% Net income (loss) 310,990 (163,329) 474,319 Less: Net income (loss) attributable to noncontrolling interest (3,918) (4,868) 950 Net income (loss) attributable to DISH Network \$ 314,908 \$ (158,461) \$ 473,369 Other Data: Pay-TV subscribers, as of period end (in millions) 14.049 14.042 0.007 Pay-TV subscriber additions, gross (in millions) 0.734 0.739 (0.005) Pay-TV subscriber additions, net (in millions) 0.035 (0.019) 0.054 Pay-TV average monthly subscriber churn rate 1.66%	Other Income (Evnence)							
Interest expense, net of amounts capitalized	· · · · ·		39 994		34 304		5 690	16.6
Other, net. 105,747 69,831 35,916 Total other income (expense) (43,733) (39,683) (4,050) Income (loss) before income taxes. 353,688 (312,712) 666,400 Income tax (provision) benefit, net. (42,698) 149,383 (192,081) Effective tax rate. 12.1% 47.8% Net income (loss) 310,990 (163,329) 474,319 Less: Net income (loss) attributable to noncontrolling interest (3,918) (4,868) 950 Net income (loss) attributable to DISH Network \$ 314,908 \$ (158,461) \$ 473,369 Other Data: Pay-TV subscribers, as of period end (in millions). 14.049 14.042 0.007 Pay-TV subscriber additions, gross (in millions). 0.734 0.739 (0.005) Pay-TV subscriber additions, net (in millions). 0.035 (0.019) 0.054 Pay-TV average monthly subscriber churn rate. 1.66% 1.80% (0.14%) Pay-TV average subscriber acquisition cost per subscriber ("Pay-TV ARPU") \$ 842 \$ 797 \$ 45 Pay-TV average monthly revenu			•		-		•	(31.7
Total other income (expense)								51.4
Income (loss) before income taxes	,			_		_		(10.2
Income tax (provision) benefit, net	Total other income (expense)		(43,733)		(39,063)		(4,030)	(10.2
Effective tax rate 12.1% 47.8% Net income (loss) 310,990 (163,329) 474,319 Less: Net income (loss) attributable to noncontrolling interest (3,918) (4,868) 950 Net income (loss) attributable to DISH Network \$ 314,908 \$ (158,461) \$ 473,369 Other Data: Pay-TV subscribers, as of period end (in millions) 14.049 14.042 0.007 Pay-TV subscriber additions, gross (in millions) 0.734 0.739 (0.005) Pay-TV subscriber additions, net (in millions) 0.035 (0.019) 0.054 Pay-TV average monthly subscriber churn rate 1.66% 1.80% (0.14%) Pay-TV average subscriber acquisition cost per subscriber ("Pay-TV SAC") \$ 842 \$ 797 \$ 45 Pay-TV average monthly revenue per subscriber ("Pay-TV ARPU") \$ 81.05 \$ 76.99 \$ 4.06 Broadband subscribers, as of period end (in millions) 0.385 0.139 0.246 Broadband subscriber additions, net (in millions) 0.0101 0.029 0.072 Broadband subscriber additions, net (in millions) 0.075 0.017 <	Income (loss) before income taxes		353,688		(312,712)		666,400	*
Net income (loss)	Income tax (provision) benefit, net		(42,698)		149,383		(192,081)	*
Less: Net income (loss) attributable to noncontrolling interest. Net income (loss) attributable to DISH Network. Sal4,908 \$ (158,461) \$ 473,369 Other Data: Pay-TV subscribers, as of period end (in millions). Pay-TV subscriber additions, gross (in millions). Pay-TV subscriber additions, net (in millions). Pay-TV subscriber additions, net (in millions). Pay-TV average monthly subscriber churn rate. 1.66% 1.80% (0.14%) Pay-TV average subscriber acquisition cost per subscriber ("Pay-TV SAC"). Pay-TV average monthly revenue per subscriber ("Pay-TV ARPU"). Pay-	Effective tax rate				•		, , ,	
Less: Net income (loss) attributable to noncontrolling interest. Net income (loss) attributable to DISH Network. Sal4,908 \$ (158,461) \$ 473,369 Other Data: Pay-TV subscribers, as of period end (in millions). Pay-TV subscriber additions, gross (in millions). Pay-TV subscriber additions, net (in millions). Pay-TV subscriber additions, net (in millions). Pay-TV average monthly subscriber churn rate. 1.66% 1.80% (0.14%) Pay-TV average subscriber acquisition cost per subscriber ("Pay-TV SAC"). Pay-TV average monthly revenue per subscriber ("Pay-TV ARPU"). Pay-	Net income (loss)		310.990		(163.329)		474.319	*
Other Data: \$ 314,908 \$ (158,461) \$ 473,369 Pay-TV subscribers, as of period end (in millions). 14.049 14.042 0.007 Pay-TV subscriber additions, gross (in millions). 0.734 0.739 (0.005) Pay-TV subscriber additions, net (in millions). 0.035 (0.019) 0.054 Pay-TV average monthly subscriber churn rate. 1.66% 1.80% (0.14%) Pay-TV average subscriber acquisition cost per subscriber ("Pay-TV SAC"). \$ 842 \$ 797 \$ 45 Pay-TV average monthly revenue per subscriber ("Pay-TV ARPU"). \$ 81.05 \$ 76.99 \$ 4.06 Broadband subscribers, as of period end (in millions). 0.385 0.139 0.246 Broadband subscriber additions, gross (in millions). 0.101 0.029 0.072 Broadband subscriber additions, net (in millions). 0.075 0.017 0.058			•				•	19.5
Pay-TV subscribers, as of period end (in millions)	· /	\$		\$, , , ,	\$		*
Pay-TV subscribers, as of period end (in millions)								
Pay-TV subscriber additions, gross (in millions)0.7340.739(0.005)Pay-TV subscriber additions, net (in millions)0.035(0.019)0.054Pay-TV average monthly subscriber churn rate1.66%1.80%(0.14%)Pay-TV average subscriber acquisition cost per subscriber ("Pay-TV SAC")\$ 842\$ 797\$ 45Pay-TV average monthly revenue per subscriber ("Pay-TV ARPU")\$ 81.05\$ 76.99\$ 4.06Broadband subscribers, as of period end (in millions)0.3850.1390.246Broadband subscriber additions, gross (in millions)0.1010.0290.072Broadband subscriber additions, net (in millions)0.0750.0170.058								
Pay-TV subscriber additions, net (in millions)0.035(0.019)0.054Pay-TV average monthly subscriber churn rate1.66%1.80%(0.14%)Pay-TV average subscriber acquisition cost per subscriber ("Pay-TV SAC")\$ 842\$ 797\$ 45Pay-TV average monthly revenue per subscriber ("Pay-TV ARPU")\$ 81.05\$ 76.99\$ 4.06Broadband subscribers, as of period end (in millions)0.3850.1390.246Broadband subscriber additions, gross (in millions)0.1010.0290.072Broadband subscriber additions, net (in millions)0.0750.0170.058	• • • • • • • • • • • • • • • • • • • •		14.049				0.007	*
Pay-TV average monthly subscriber churn rate	Pay-TV subscriber additions, gross (in millions)		0.734		0.739		(0.005)	(0.7
Pay-TV average subscriber acquisition cost per subscriber ("Pay-TV SAC") \$ 842 \$ 797 \$ 45 Pay-TV average monthly revenue per subscriber ("Pay-TV ARPU") \$ 81.05 \$ 76.99 \$ 4.06 Broadband subscribers, as of period end (in millions) 0.385 0.139 0.246 Broadband subscriber additions, gross (in millions) 0.101 0.029 0.072 Broadband subscriber additions, net (in millions) 0.058			0.035		(0.019)		0.054	*
Pay-TV average monthly revenue per subscriber ("Pay-TV ARPU").\$ 81.05\$ 76.99\$ 4.06Broadband subscribers, as of period end (in millions).0.3850.1390.246Broadband subscriber additions, gross (in millions).0.1010.0290.072Broadband subscriber additions, net (in millions).0.0750.0170.058	Pay-TV average monthly subscriber churn rate		1.66%		1.80%		(0.14%)	(7.8
Broadband subscribers, as of period end (in millions)0.3850.1390.246Broadband subscriber additions, gross (in millions)0.1010.0290.072Broadband subscriber additions, net (in millions)0.0750.0170.058	Pay-TV average subscriber acquisition cost per subscriber ("Pay-TV SAC")		842	\$	797			5.6
Broadband subscriber additions, gross (in millions).0.1010.0290.072Broadband subscriber additions, net (in millions).0.0750.0170.058	Pay-TV average monthly revenue per subscriber ("Pay-TV ARPU")	\$	81.05	\$	76.99	\$	4.06	5.3
Broadband subscriber additions, net (in millions)	Broadband subscribers, as of period end (in millions)		0.385		0.139		0.246	*
, , ,	Broadband subscriber additions, gross (in millions)		0.101		0.029		0.072	*
	Broadband subscriber additions, net (in millions)		0.075		0.017		0.058	*
EBITDA (in thousands)	EBITDA (in thousands)	\$	767,723	\$	37,073	\$	730,650	*

^{*} Percentage is not meaningful.

CAUTIONARY STATEMENT CONCERNING FORWARD-LOOKING STATEMENTS

Certain statements contained herein may constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Such forward-looking statements involve known and unknown risks, uncertainties and other factors that may cause the actual results, performance or achievements of DISH Network Corporation to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements. More information about such risks, uncertainties and other factors is

set forth in DISH Network Corporation's Disclosure Regarding Forward-Looking Statements included in its recent filings with the Securities and Exchange Commission, including its annual report on Form 10-K for the year ended December 31, 2012 and its quarterly reports on Form 10-Q for the quarterly periods ended March 31, 2013, June 30, 2013 and September 30, 2013. The forward-looking statements speak only as of the date made, and DISH Network Corporation expressly disclaims any obligation to update these forward-looking statements.