## Choice Hotels Expands Choice Privileges Benefits For Loyalty Program Members

Provides Greater Flexibility with More Time to Redeem Points Offers Status Upgrades, Extensions and Bonuses for Elite Members

ROCKVILLE, Md., May 21, 2020 /PRNewswire/ -- Choice Hotels International, Inc. (NYSE: CHH) today announces a series of enhancements to expand the benefits of its Choice Privileges loyalty program for its more than 45 million members. Changes build on the existing program features that members value, allowing more time to redeem points and offering new elite status benefits. These updates reflect Choice's ongoing commitment to its guests, loyalty members and franchisees, as the company continues to evaluate ways to best serve them amid the COVID-19 pandemic.

"Even during this crisis, our members found a number of ways to engage with us and make a difference," said Jamie Russo, vice president, loyalty programs and customer engagement, Choice Hotels. "Some of them are essential and frontline workers who chose to stay in our small-business hotels, and others showed their generosity by donating their Choice Privileges points to aid recovery efforts. Our latest loyalty program changes tell our members that we appreciate their continued support and our hotels are here to welcome them whenever they feel safe traveling again."

The following loyalty program updates, effective today, help provide members with the flexibility to use their benefits as soon as they are ready to travel:

- Flexible Points Redemption: Pausing the expiration of loyalty points until Dec. 31, 2020, for all members.
- **Reduced Elite Status Requirements:** Reducing the number of nights members are required to stay in 2020 to qualify for elite status in 2021. They can now achieve:
  - Gold status after staying seven nights, as opposed to 10 nights.
  - Platinum status after staying 15 nights, as opposed to 20 nights.
  - Diamond status after staving 25 nights, as opposed to 40 nights.
- **Upgrades and Extensions for Gold and Platinum Members:** Upgrading the status of current Gold and Platinum elite members, effective June 1 Dec. 31, 2020. Gold members will be upgraded to Platinum and Platinum members to Diamond.
  - Upgraded members who stay at least five nights by Dec. 31, 2020, can maintain this enhanced status through Dec. 31, 2021.
  - Upgraded members who stay less than five nights by Dec. 31, 2020, will revert to their original status, prior to the upgrade, and maintain it through Dec. 31, 2021.
- Extensions and Bonus Points for Diamond Members: Extending the status of current Diamond members through Dec. 31, 2021, and offering a 10% bonus in addition to their existing 50% bonus on points earned through Dec. 31, 2020.

Choice is also continuing to offer its Status Match program, which allows its loyalty members to match their elite status from another major hotel rewards program to the Choice Privileges program. With 97% of Choice's domestic hotels continuing to operate, Status Match provides many travelers with an added opportunity to make their most of their stay.

In addition to various options for redeeming their points, Choice Privileges members may also choose to donate points toward charitable causes, such as Serta Inc.'s "Stay Home, Send Beds" initiative, which helps address nationwide hospital bed shortages caused by the COVID-19 pandemic. They can also contribute points to the International Franchise Association's "Franchising Gives Back" program, or organizations such as Operation Homefront and the American Red Cross. Members have already donated more than 22 million loyalty points to these deserving causes in recent weeks.

Choice Privileges members receive benefits such as exclusive rates on stays, express reservations and check-in, extended check-out upon request, *Your Extras* rewards and points

to use toward future rewards such as free nights. Choice Privileges is free and easy to join at www.choicehotels.com/choice-privileges.

## **About Choice Hotels**

Choice Hotels International, Inc. (NYSE: CHH) is one of the largest lodging franchisors in the world. With more than 7,100 hotels, representing over 590,000 rooms, in over 40 countries and territories as of March 31, 2020, the Choice<sup>®</sup> family of hotel brands provide business and leisure travelers with a range of high-quality lodging options from limited service to full-service hotels in the upscale, midscale, extended-stay and economy segments. The award-winning Choice Privileges<sup>®</sup> loyalty program offers members benefits ranging from everyday rewards to exceptional experiences. For more information, visit <a href="https://www.choicehotels.com">www.choicehotels.com</a>.

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