

## **Cambria Hotels Debuts in Massachusetts with South Boston Opening**

ROCKVILLE, Md., Sept. 30, 2019 /PRNewswire/ -- [Cambria Hotels](#), an upscale brand franchised by [Choice Hotels International, Inc.](#) (NYSE: CHH), announced its official entry into Massachusetts with the opening of the [Cambria Hotel Boston, Downtown-South Boston](#). The hotel is the eighth Cambria location to open its doors this year — together representing over 1,100 upscale rooms. Up to five more Cambria hotels are expected to open in top-tier markets across the country by year-end.

A visible addition to the South Boston skyline at 6 West Broadway, the Cambria Hotel Boston, Downtown-South Boston is located within walking distance of the Boston Convention and Exhibition Center and the city's rapidly developing Seaport District — which, in addition to offering numerous shopping, dining, and cultural attractions, is home to major corporations including General Electric, Gillette, and Amazon's regional technology office. The hotel sits directly across from the Massachusetts Bay Transportation Authority Red Line T station, providing easy access to all points in the city, Cambridge, as well as Boston Logan International Airport.

"We couldn't think of a more fitting place to welcome the Bay State's first Cambria hotel and continue a busy period for the brand than South Boston — one of the city's fastest growing neighborhoods," said Janis Cannon, senior vice president, upscale brands, Choice Hotels. "The hotel conveys a unique sense of place through dramatic design and architecture, which perfectly bridges the area's industrial past with the city's academic spirit. The Cambria Hotel Boston, Downtown-South Boston embodies what resonates with today's experience-hungry travelers looking for modern, little luxuries, without the guilt."

The Cambria Hotel Boston, Downtown-South Boston features unique and upscale amenities that appeal to modern guests, including:

- A 4,000-square-foot rooftop bar and lounge that offers expansive city views and a full-service menu, including weekend brunch
- A bar and café with outdoor seating that serves breakfast, lunch and dinner, with a focus on breakfast-to-go for busy travelers
- Multifunction event space with a two-story glass wall overlooking the city skyline for up to 200 people — ideal for weddings or corporate events
- Contemporary and sophisticated guest rooms, complete with modern fixtures, abundant lighting and plush bedding
- Locally inspired décor that celebrates the neighborhood's industrial past as well as New England's rich literary tradition
- Digital plant [installation](#) by London-based artist Simon Heijdens, bringing natural elements into the hotel's urban location
- State-of-the-art fitness center

The hotel was developed by City Point Capital, an experienced real estate investor that has developed and designed numerous commercial and residential properties throughout the Greater Boston area, and will be managed by Meyer Jabara Hotels, an award-winning hospitality and management company.

"Boston is our hometown, so it was important that the hotel reflect the heart and soul of the neighborhood," said Ryan Sillery, principal and owner, City Point Capital. "We're proud that the Cambria Hotel Boston, Downtown-South Boston manages to convey a genuine 'Southie' experience while embracing the area's innovative future — and thrilled to work with Choice to bring this hotel to life."

There are currently more than 45 Cambria hotels open across the U.S. in popular cities, like Chicago; Dallas; Los Angeles; Nashville, Tennessee; New York; New Orleans; Phoenix; and Washington, D.C. The brand is on pace to [break its openings record](#) for the second-straight year and is fast approaching 50 open Cambria hotels, including a soon-to-open property in [Anaheim, California](#).

### **[About Cambria Hotels](#)**

The Cambria® Hotels brand is designed for the modern traveler, offering guests a distinct experience with simple, guilt-free indulgences allowing them to treat themselves while on the road. Properties feature compelling design inspired by the location, spacious and comfortable rooms, flexible meeting space, and local, freshly prepared food and craft beer. Cambria Hotels is rapidly expanding in major U.S. cities, with hotels open in Chicago, New York City, Pittsburgh, Washington, D.C., and Los Angeles. There are more than 40 Cambria properties open across the United States, and over 100 hotels open or in the pipeline in the U.S. and Canada. To learn more, visit [www.choicehotels.com/cambria](http://www.choicehotels.com/cambria).

#### **About Choice Hotels**

Choice Hotels International, Inc. (NYSE: CHH) is one of the largest and most successful lodging franchisors in the world. With more than 7,000 hotels, representing nearly 570,000 rooms, in over 40 countries and territories as of June 30, 2019, the Choice® family of hotel brands provides business and leisure travelers with a range of high-quality lodging options from limited service to full-service hotels in the upscale, midscale, extended-stay and economy segments. The award-winning Choice Privileges® loyalty program offers members benefits ranging from everyday rewards to exceptional experiences. For more information, visit [www.choicehotels.com](http://www.choicehotels.com).

#### **About City Point Capital**

Founded in 2009, the foundation of City Point Capital (CPC) is to improve the landscape and market of real estate in the City of Boston. The individuals that make up the CPC team are Boston area natives, valuing enhancement and growth of their hometown. The team continues to foster relationships with local representatives and neighbors to build sustainable developments in the city. CPC leverages their established local network to source high conviction deals and target well-located, under-utilized properties in need of repositioning as well as high quality assets with a distressed capital structure. The team has extensive asset management experience, allowing CPC to create and implement a detailed value-added strategy through proactive redevelopment and property management. The team preserves their commendable reputation in the City of Boston among partners, the community, and the city & state organizations.

#### **About Meyer Jabara Hotels**

With headquarters in Danbury, Conn., Meyer Jabara Hotels is an award-winning hospitality company owning, operating or leasing hotels and restaurants in 14 states throughout the eastern portion of the United States. The company was formed in 1977 as Motel Hotel Associates through the partnership of William Meyer, a specialist in real property law, and Richard Jabara, a second-generation hotelier. Their portfolio of hotels includes 17 brands including Marriott®, Hilton®, IHG®, Choice®, Wyndham® and Hyatt Place® brands, as well as several independent hotels. The company culture, referred to as "The Journey," is considered by Meyer Jabara Hotels to be their strongest competitive advantage because it challenges and encourages each team to create special relationships, or heart connections, with the key stakeholders: business partners, associates and customers. For more information on Meyer Jabara Hotels, visit [www.meyerjabarahotels.com](http://www.meyerjabarahotels.com)

#### **Forward-Looking Statement**

This communication includes "forward-looking statements" about future events, including anticipated development and hotel openings. Such statements are subject to numerous risks and uncertainties, including construction delays, availability, and cost of financing and the other "Risk Factors" described in our Annual Report on Form 10-K, any of which could cause actual results to be materially different from our expectations.

#### **Addendum**

This is not an offering. No offer or sale of a franchise will be made except by a Franchise Disclosure Document first filed and registered with applicable state authorities. A copy of the Franchise Disclosure Document can be obtained through contacting Choice Hotels International at 1 Choice Hotels Circle, Suite


400, Rockville, MD 20850, [development@choicehotels.com](mailto:development@choicehotels.com).

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Additional assets available online:  [Photos \(2\)](#)

<https://stage.mediaroom.com/choicehotels/2019-09-30-Cambria-Hotels-Debuts-in-Massachusetts-with-South-Boston-Opening>