

Cambria Hotels Plans Midwest Expansion

Upscale Brand Awards Franchise Agreements in Kansas City, Missouri, and Indianapolis

ROCKVILLE, Md., Sept. 24, 2019 /PRNewswire/ -- [Choice Hotels International, Inc.](#) (NYSE: CHH) has awarded franchise agreements to Lloyd Hospitality and MWA LLC to develop new Cambria hotels in Kansas City, Missouri, and Indianapolis, respectively. Slated to be the first Cambria in Missouri and the third in Indiana, these hotels will continue to drive the upscale brand's rapid U.S. expansion when they open in 2021.

The five-story, 148-room Cambria Indianapolis Downtown is planned for construction at 850 South Meridian St., with easy access to Interstate 70 and Indianapolis International Airport. The hotel will be near the headquarters of several corporations, including Anthem, Eli Lilly and Company, the NCAA and Rolls Royce North America. Lucas Oil Stadium and the Indiana Convention Center, two of the Midwest's largest event venues, will be within walking distance, as well as the bustling Indianapolis City Market.

Located at 205 W. 9th St., the six-story, 149-room Cambria Kansas City - Downtown will be just a few blocks from the city's Power and Light District. The hotel's location will offer guests convenient access to many of the area's most popular restaurants, shops and attractions, including the Sprint Center, the KC Convention Center and KC Live. The hotel will also be a short drive from the corporate headquarters of Cerner, DST Systems and Hallmark Cards. The nearby Riverfront Heritage Trail will give hotel guests an opportunity to stroll along the Missouri River.

These agreements continue to fuel the Cambria brand's busy year, in which seven hotels have already opened their doors, with up to six more hotels representing almost 1,000 rooms expected to open in top-tier markets across the country before the year's end.

"These new agreements are just the latest example of developer interest in the Cambria brand," said Mark Shalala, vice president, franchise development, upscale brands, Choice Hotels. "Both Kansas City and downtown Indianapolis are enjoying significant economic growth, driven by a surge in investment and rise in annual visitors. Cambria, which is purpose-built to thrive in major markets serving the needs of today's modern business traveler, will be a hit with business and leisure travelers in these great Midwestern cities."

The Cambria hotels in Indianapolis and Kansas City will feature the following upscale amenities:

- Locally inspired design elements that create a genuine sense of place; for example, in Kansas City the architectural finishes inspired by the city's Library and Garment districts
- Immersive, spa-style bathrooms with Bluetooth mirrors
- Contemporary and sophisticated guestrooms, complete with modern fixtures, abundant lighting, and plush bedding
- Onsite dining featuring freshly made food, local craft beer on tap, wine, specialty cocktails, and small bites
- Multi-function meeting space
- State-of-the-art fitness center

Both Lloyd Hospitality and MWA LLC bring a wide range of experience developing hospitality and construction projects in Kansas City and Indianapolis, respectively.

There are currently more than 45 Cambria hotels open across the U.S. in popular cities, such as Chicago; Dallas; Los Angeles; Nashville, Tennessee; New York; New Orleans; Phoenix; and Washington, D.C. The brand is on pace to [break its openings record](#) for the second-straight year and is fast approaching 50 open Cambria hotels, including soon-to-open properties in [Anaheim](#) and [South Boston](#).

About Cambria Hotels

The Cambria® Hotels brand is designed for the modern traveler, offering guests a distinct experience with simple, guilt-free indulgences allowing them to treat themselves while on the road. Properties feature compelling design inspired by the location, spacious and comfortable rooms, flexible meeting space, and local, freshly prepared food and craft beer. Cambria Hotels is rapidly expanding in major U.S. cities, with hotels open in Chicago, New York City, Pittsburgh, Washington, D.C., and Los Angeles. There are more than 40 Cambria properties open across the United States, and over 100 hotels open or in the pipeline in the U.S. and Canada. To learn more, visit www.choicehotels.com/cambria.

About Choice Hotels

Choice Hotels International, Inc. (NYSE: CHH) is one of the largest and most successful lodging franchisors in the world. With more than 7,000 hotels, representing nearly 570,000 rooms, in over 40 countries and territories as of June 30, 2019, the Choice® family of hotel brands provides business and leisure travelers with a range of high-quality lodging options from limited service to full-service hotels in the upscale, midscale, extended-stay and economy segments. The award-winning Choice Privileges® loyalty program offers members benefits ranging from everyday rewards to exceptional experiences. For more information, visit www.choicehotels.com.

About Lloyd Hospitality

Lloyd is a multifaceted real estate company specializing in development, real estate, construction, and property management. Working together or separately, its specialized business divisions bring valuable expertise and resources to every development project, construction venture or real estate investment. Located in Sioux Falls, South Dakota, since 1972, Lloyd offers uncompromising innovation, efficiency, and service while working to improve the quality of life in the communities in which its employees live, work, build and serve. For more information, visit www.lloydcompanies.com.

About MWA LLC

MWA LLC's partners have been key participants in hospitality, food and beverage development, design, and construction over the past 30 years. Projects have included Drury Plaza in Carmel, Indiana, The Alexander hotel, the JW Marriott®, SpringHill Suites® in downtown Indianapolis and many others. MWA LLC's current downtown Indianapolis portfolio in Stadium Village includes the six-story TownePlace Suites by Marriott and the seven-story Tru by Hilton, both complemented by a series of WoodSpring Suites® Hotels in suburban workforce markets. Rooted in its long history of excellent relationships and balanced with superior data, MWA LLC's development strategy relies heavily on identifying and leveraging opportunities in dense urban areas of the Midwest. For more information, visit www.midwestgc.com

Forward-Looking Statement

This communication includes "forward-looking statements" about future events, including anticipated development and hotel openings. Such statements are subject to numerous risks and uncertainties, including construction delays, availability and cost of financing and the other "Risk Factors" described in our Annual Report on Form 10-K, any of which could cause actual results to be materially different from our expectations.


Addendum

This is not an offering. No offer or sale of a franchise will be made except by a Franchise Disclosure Document first filed and registered with applicable state authorities. A copy of the Franchise Disclosure Document can be obtained through contacting Choice Hotels International at 1 Choice Hotels Circle, Suite 400, Rockville, MD 20850, development@choicehotels.com.

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Additional assets available online:  [Photos \(2\)](#)

<https://stage.mediaroom.com/choicehotels/2019-09-24-Cambria-Hotels-Plans-Midwest-Expansion>