

Herman Miller names American Office designer, Jessica Gambill, the 2019 Dealer Designer of the Year

Herman Miller today recognized designer Jessica Gambill of American Office as the winner of the 2019 Herman Miller Dealer Designer of the Year Award. This is the third year Herman Miller has presented the award, which celebrates individuals who exemplify interior design excellence. Nominated by a colleague or peer, the award recognizes superior talent, performance, and the critical role design plays in the success of a dealership.

“Jessica is a testament to the qualities of an excellent Dealer Designer. She has been instrumental in the success of all of her projects,” shares Serge Socolar, Director of Design, American Office. “Her dedication to successful solutions in design, positive attitude, excellent communication skills, high level of product and application knowledge, accuracy, ability to organize and prioritize her design work, and ability to work well in a team demonstrates these qualities.”

Recognition of outstanding dealer performance is typically correlated to sales volume with acclaim and accolades directed to top performing salespeople within the organization. And while it is acknowledged that sales is the leading indicator of financial success at a dealership, an often-overlooked contributor to the selling process is the dealer designer.

“Jessica brings calm and humor to our organization and is able to navigate tight turnaround times and stressful situations with ease—encouraging and motivating those around her to do the same,” explains Serge Socolar. “She is a valuable sounding board for, not just design, but other departments that require creative ideas to drive to solutions. Jessica is an influential part of my team and the entire organization; we are very grateful to work alongside her.”

About Herman Miller

Herman Miller is a globally recognized provider of furnishings and related technologies and services. Since its inception in 1905, the company has relied on innovative design to help people do great things. The global design leader has evolved into Herman Miller Group, a family of brands that collectively offers a variety of products for environments where people live, learn, work, and heal. The family of brands includes Colebrook Bosson Saunders, Design Within Reach, Geiger, HAY, Maars Living Walls, Maharam, naughtone, Nemschoff, and Herman Miller. For more information visit www.hermanmiller.com/about-us

About American Office

American Office is a trusted and true guide to making spaces worthy of their customer’s best work. Putting their customers at the center of all they do, American Office thinks through every detail and delivers exactly what their customers need, working harder so customers can work smarter—because American Office believes honest work builds a better workplace. American Office is a member of Herman Miller’s Certified Dealer Network with locations throughout Maryland, Virginia, and the District of Columbia. For more information, visit www.americanoffice.com

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