

# DISH Expands Hopper Integration into Leading Home Automation Systems

*Integrates Hopper API with Control4, Crestron, Savant and AMX, easing installation and providing a seamless customer experience*

ENGLEWOOD, Colo.--(BUSINESS WIRE)--As home technology becomes increasingly interconnected, DISH announced today new initiatives to incorporate its Hopper® Whole-Home HD DVR into leading home automation systems. During the annual CEDIA Expo currently underway in Denver, DISH unveiled integration with Crestron®, Savant and AMX, while also showcasing its continued relationship with Control4.

By sharing the Hopper Application Programming Interface (API), DISH has made it easy for partners to tie the Hopper platform into their overall home technology systems. Through this integration, customers can not only manage entertainment, the key component home control systems, they can also manage other technology--including lighting, temperature and security--using one interface.

"Our commitment to the CEDIA space is strong, as evidenced by our growth from one integration with Control4 last year to agreements with the majority of key home automation players today," said Vivek Khemka, DISH senior vice president of product management. "We are proud to join these partners in giving consumers more choice and control over how they connect and operate the technology in their homes."

Following are quotes by DISH partners on the integration:

"Control4 is excited to deepen our partnership with DISH," said Noel Gouff, Senior Director, Business Development at Control4. "DISH's implementation of Control4's Simple Device Discovery Protocol (SDDP) greatly facilitates installation of DISH devices in a Control4 home automation system. Additionally, the Hopper API gives Control4 the unique opportunity to create an enhanced entertainment experience for our customers."

"Working with DISH makes a lot of sense for Crestron and our customers," said Dominick Accurso, Manager, Integrated Partner Program at Crestron. "Integrated, IP-based control of the Hopper set top box within Crestron control systems means a better user experience for our customers, and that is what we are all about."

"Savant is excited to expand our partnership with DISH," said Joe McKenna, Partner Program Manager at Savant. "Our integrators pride themselves on delivering a spectacular user experience. Having IP-enabled integration with the Hopper DVR enhances our ability to deliver a premium experience to our shared customers."

"AMX is thrilled to partner with DISH," said Adam Gershon, Residential Product Manager at AMX. "AMX dealers place great emphasis on creating a robust user experience for customers. The ability to include

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integrated control of the Hopper DVR will enhance our dealers' ability to achieve this goal in ways that were previously not possible."

DISH is exhibiting at the CEDIA Expo September 11-13 in booth 460.

#### **About Control4**

[Control4](#) [NASDAQ: CTRL] is a leading provider of automation systems for homes and businesses, offering personalized control of lighting, music, video, temperature, security, communications and similar functionalities into a unified home automation solution that enhances the daily lives of its customers. Control4 unlocks the potential of connected devices, making entertainment systems easier to use, homes more comfortable and energy efficient, and families more secure. More than 75% of Control4's consumers have integrated two or more functionalities with Control4's solution, which is available through more than 3,000 custom integrators, retail outlets, and distributors in over 80 countries. By delivering insightfully simple control solutions that enhance the lives of individuals and families, Control4 is the automation platform of choice for consumers, major consumer electronics companies, hotels, and businesses around the world.

#### **About Crestron**

For more than 40 years Crestron has been the world's leading manufacturer of advanced control and automation systems, innovating technology and reinventing the way people live and work. Providing integrated solutions to control audio, video, lighting, computer, IP and environmental systems, Crestron streamlines technology, improving the quality of life for people in corporate conference rooms, hotels, classrooms, auditoriums, and in their homes. Crestron's leadership stems from its dedicated people who are committed to providing the best products, programs and services in the industry. In addition to its World Headquarters in Rockleigh, New Jersey, Crestron has sales and support offices throughout the U.S., Canada, Europe, Asia, Latin America and Australia. Discover the world of Crestron by visiting [www.crestron.com](http://www.crestron.com).

#### **About Savant**

Savant is a recognized leader in home control and automation, and one of the fastest-growing Smart Home companies in the luxury and mid-market. Savant's powerful technology brings the four pillars of automation – climate, lighting, entertainment and security – together in a single application interface for the homeowner. This comprehensive whole-home control delivers the premium experience in all of Home Automation and is offered through both an iOS and Android™ application. Today, Savant is deployed in some of the most valuable mansions, yachts and castles across the globe, and the company is increasingly making the award-winning Savant Home system available to a broader set of customers through its affordable Smart Line of products. Headquartered in Hyannis, Mass., Savant has offices in San Francisco and Salt Lake City, and an experience center in New York. Savant Systems are sold globally through a network of Authorized Savant Home Integrators and through Magnolia Design Centers. Learn more at [www.savant.com](http://www.savant.com).

#### **About AMX by HARMAN**

Founded in 1982 and acquired by HARMAN in 2014, AMX® ([www.amx.com](http://www.amx.com)) is dedicated to integrating AV solutions for an IT World. AMX solves the complexity of managing technology with reliable, consistent and scalable systems comprising control and automation, system-wide switching and AV signal distribution, digital signage and technology management. AMX systems are deployed worldwide in conference rooms, homes, classrooms, network operation/command centers, hotels, entertainment venues and broadcast facilities, among others.

#### **About HARMAN**

HARMAN ([www.harman.com](http://www.harman.com)) designs, manufactures and markets premier audio, visual, infotainment and integrated control solutions for the automotive, consumer and professional markets. With leading brands

including AKG®, Harman Kardon®, Infinity®, JBL®, Lexicon® and Mark Levinson®, the Company is admired by audiophiles, musicians and the entertainment venues where they perform. More than 25 million automobiles on the road today are equipped with HARMAN audio and infotainment systems. HARMAN has a workforce of approximately 16,000 people across the Americas, Europe, and Asia and reported sales of \$5.3 billion for the twelve months ended June 30, 2014.

## About DISH

DISH Network Corporation (NASDAQ: DISH), through its subsidiaries, provides approximately 14.053 million pay-TV subscribers, as of June 30, 2014, with the highest quality programming and technology with the most choices at the best value. Subscribers enjoy a high definition line-up with more than 200 national HD channels, the most international channels, and award-winning HD and DVR technology. DISH Network Corporation is a Fortune 250 company. Visit [www.dish.com](http://www.dish.com).

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